



NOVEMBER UNIT GOALS
★ 42,000 WHOLESALE
★ 30 NEW CONSULTANTS
★ 125 ORDERS
★ 5 NEW RED JACKETS

**18 OCTOBER TEAM BUILDERS!**



**1 ❤️ FOR EACH NEW TEAM MEMBER IN OCTOBER!**

**WOW! 43 NEW TEAM MEMBERS!**



Moleda Dailey

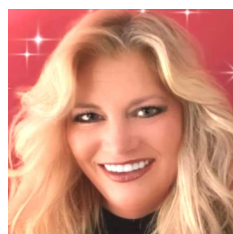
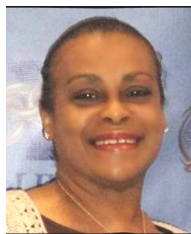
Staci Williams

Anita Toler

Charlotte Moore

Yvonne Booth

Janet Poole



Linda Evans

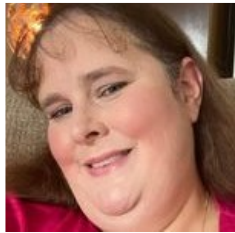
Hilda Armstrong

Stephanie Chesnut

Mary Booker

Natalie Hamrick

Stephanie Sansom



Tammy Damron

Barbara Stutler

Katybeth Pauley

Debbie Fields

Traci Piper

Vera Miller

**Thank you for helping our Unit Build to #1!**



- ★ Our Mary Kay Unit is **#1 in Sapphire Division** and now **#9 in the nation** Seminar year to date!
- ★ But we are **ON THE RUN TO #1!!!**
- ★ 4 months down....8 months to go!



## Happy November!



This is the month of being THANKFUL . Thankful for our faith, our friends, our families, our health, our homes, and so much more.

November is the month of giving Thanks for all that we have been given in our lives. I am truly THANKFUL for all that I just mentioned but I am also very thankful for my Mary Kay Business and all it has given to both me and my family. So I want you to know why I am soooooo thankful.

**First ...** let me say that I am very THANKFUL for each and everyone of you in my Mary Kay Family. It doesn't matter how much you do ....or how little, **I am THANKFUL that you have decided to be a part of our team.**

**Second ...** I want to say how THANKFUL I am for such an amazing year of growth and prosperity in our Mary Kay Unit. I see so many of you making extra money for your family, winning prizes, and building your teams. Others I see enjoying the products and the **50% discount** that is one of the perks of being a MK Consultant. This is especially awesome when we can order our own Holiday gifts to give with our amazing discount. All is a great reason to be thankful for our Mk businesses this year.

**Third ...** I want to say that I am over the moon THANKFUL for the great MK year we are all being recognized for within the MK Corporate rankings. Year to date we have captured the **#1 spot in the Sapphire Division** (first time in 29 years) AND we are currently ranked **#9 in the Nation!!!** WOW is all I can say. I truly have the BEST group of MK consultants to work with in all of Mary Kay...and I am truly grateful for that.

As we work towards our goals this month we must always be grateful and Thankful for all that we have been given yet we must never become complacent where we are. There is so much more that we can achieve within our Mk Businesses and our Lives that will benefit those we love.

I am wishing each and everyone an AMAZING month of prosperity, business growth and an incredible Thanksgiving celebration with your loved ones.

Love and much belief,  
**Your Biggest Cheerleader,**

*Moleda*

### TOP 20 RETAIL SALES YTD

1	Hilda Armstrong
2	Colleen Swieder
3	Debra Fields
4	Tonya Haynes
5	Yvonne Booth
6	Della Hemphill
7	Mary Booker
8	Natalie Hamrick
9	Charlotte Moore
10	Tanika Saunders
11	Latisha Dixon
12	Valarie Saunders
13	Stephanie Sansom
14	Gloria Flowers
15	Staci Williams
16	Stephanie Chesnut
17	Terri Winbourn
18	Sheria Pickens
19	Kelly Chura-Singh
20	Sara Hinzman

### TOP 10 COURT OF SHARING YTD

1	Staci Williams
2	Stephanie Chesnut
3	Charlotte Moore
4	Yvonne Booth
5	Natalie Hamrick
6	Anita Toler
7	Hilda Armstrong
8	Mary Booker
9	Linda Evans
10	Janet Poole

### It's all about THE RED at Seminar 2023!

Achieve and maintain one or more of the following by June 30th, 2023 to be invited to our "All about the RED" After Party at Seminar 2023!

- National Court of Sales
- National Court of Sharing
- Elite Team Leader
- 4 Quarter **Ruby Star**
- Debut as a New Director



### Million \$\$\$ Mingle on ZOOM!

Mondays at 8:00 pm EST



Meeting ID#  
3045425564



OR  
Web browser:  
moledazoom.com



# NOVEMBER PROMOTIONS

## Operation Activation



*Always find your way back to your Dreams*

*Compass Necklace*

Place an MK order for \$225 whls. or above in November to earn this AMAZING Necklace!

**\$600**  
in total wholesale this month wins these exquisite Earrings from Mary Kay!

*November*

**\$1,200**  
in total wholesale this month wins this fun Crossbody Clutch!

*November*

360° Refraction  
Shiny and Dazzling

Win this Beautiful "Northern Lights" Crystal Bracelet when you sign up to become a Mary Kay Consultant in November

Plus....your Mary Kay Consultant wins one too!

Add two New Team Members in November and win these Gorgeous Earrings!

## X TREME TEAM Experience!

JAN-FEB 2023

Level 1 Graduates      Level 2 Graduates

Contact Moleda for Details!  
**304-542-5564**

## November Inner Circle

*Charm of the month!*

**600 Wholesale & I New Recruit!**

## Build your Bracelet! this month!

**5 \*Qualified Parties**      **10\* Qualified Parties**

**15 Video Shares with 4 Q follow up**      **30 Faces with product**

\*Qualified = \$200 min in retail sales

## RED Jackets can win RED Boxes!

**\$1,000 in total Team whls. wins the Mini RED Box!**

**\$2,000 in total Team whls. wins the Classic RED Box!**

**\$3,000 in total Team Production Receives BOTH RED Boxes!**

**NEW  
CONSULTANT  
HOTSHOTS!**

# Pretty in Pink

**GREAT START  
QUALIFIED!**



**Tabor Watts**  
Watch / Necklace  
& Earrings Winner!



**Tammy Damron**  
Watch / Necklace  
Earrings Winner!



**Stephanie Sansom**  
Watch / Necklace  
& earrings Winner!



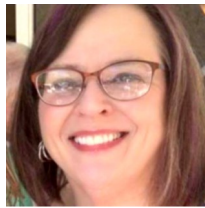
**Anita Toler**  
Watch / Necklace  
& Earrings / Ring  
Winner!



**Tonya Haynes**  
Watch / Necklace &  
Earrings Winner!



**Lori Canterbury**  
Watch / Necklace  
& Earrings Winner!



**Kelly Murray**  
Watch / Necklace  
Earrings Winner!



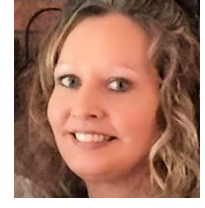
**Tina Booth**  
Watch Winner!



**Connie Keeney**  
Watch Winner!



**Diana Adams**  
Watch Winner!



**Patty Blackwell**  
Watch Winner!

## WELCOME NEW OCTOBER CONSULTANTS!

New Consultant	From	Recruiter
<a href="#">Kelsey Aliff</a>	Saint Albans, WV	Linda Evans
<a href="#">Ceateetra Booker</a>	Charlotte, NC	Charlotte Moore
<a href="#">Joanna Burcham</a>	Huntington, WV	Moleda Dailey
<a href="#">Tina Conley</a>	Chapmanville, WV	Staci Williams
<a href="#">Jennifer Dills</a>	Walton, WV	Natalie Hamrick
<a href="#">Jamie Dunaway</a>	Homosassa, FL	Stephanie Chesnut
<a href="#">Carol Evans</a>	Holden, WV	Tammy Damron
<a href="#">Lisa Falls</a>	Coal City, WV	Moleda Dailey
<a href="#">Chelcee Fillinger</a>	Verdunville, WV	Staci Williams
<a href="#">Samantha Flemings</a>	Cyclone, WV	Anita Toler
<a href="#">Beth Floyd</a>	Burlington, NC	Linda Evans
<a href="#">Ernestine Fox</a>	Charleston, WV	Hilda Armstrong
<a href="#">Becky Gainer</a>	Winfield, WV	Moleda Dailey
<a href="#">Sharon Harvey</a>	Accoville, WV	Anita Toler
<a href="#">Jennifer Hatfield</a>	New Market, AL	Anita Toler
<a href="#">Charity Haynes</a>	Cross Lanes, WV	Charlotte Moore
<a href="#">Monica Helm</a>	Charleston, WV	Mary Booker
<a href="#">Leslie Jackson</a>	Dunbar, WV	Yvonne Booth
<a href="#">Brandy Johnson</a>	Holiday, FL	Staci Williams
<a href="#">Jacquelyn King</a>	Brownstown Twp, MI	Moleda Dailey
<a href="#">Bethany Kinser</a>	Man, WV	Stephanie Sansom
<a href="#">Veronica Lake</a>	Port Arthur, TX	Stephanie Chesnut

New Consultant	From	Recruiter
<a href="#">Amy Lilly</a>	Hurricane, WV	Moleda Dailey
<a href="#">Brenda Martin</a>	Cincinnati, OH	Janet Poole
<a href="#">Julie McKeever</a>	Dunbar, WV	Charlotte Moore
<a href="#">Linda McKnight</a>	Whitman, WV	Staci Williams
<a href="#">Angie Morgan</a>	Chapmanville, WV	Staci Williams
<a href="#">Laura Murray</a>	Charleston, WV	Moleda Dailey
<a href="#">Anna Music</a>	Parkersburg, WV	Moleda Dailey
<a href="#">Jennifer Napier</a>	Charleston, WV	Yvonne Booth
<a href="#">Kim Nichols</a>	Rainelle, WV	Natalie Hamrick
<a href="#">Debra ODeil</a>	Myrtle Beach, SC	Moleda Dailey
<a href="#">Kathleen Pauley</a>	Charleston, WV	Traci Piper
<a href="#">Brenda Pugh</a>	Charleston, WV	Barbara Stutler
<a href="#">Gail Reid</a>	Dunbar, WV	Mary Booker
<a href="#">Donna Slayton</a>	Appomattox, VA	Moleda Dailey
<a href="#">Sonia Taylor</a>	Charleston, WV	Hilda Armstrong
<a href="#">Gloria Thompson</a>	London, WV	Yvonne Booth
<a href="#">Staci Wallace</a>	Cross Lanes, WV	Vera Miller
<a href="#">Kendra White</a>	Leon, WV	Janet Poole
<a href="#">Janna Whittington</a>	Charleston, WV	Debra Fields
<a href="#">Mary Wilhelm</a>	Stuarts Draft, VA	Katybeth Pauley
<a href="#">Sara Williams</a>	Sandyville, WV	Moleda Dailey





# LEADERSHIP TEAM!

## ELITE TEAM LEADERS (8 active team members)

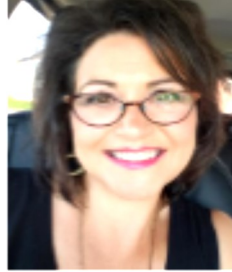
## TEAM LEADERS (5-7 active team members)



*Hilda*  
Armstrong



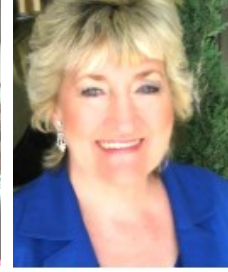
*Terri*  
Rinko



*Stephanie*  
Chesnut



*Staci*  
Williams



*Della*  
Hemphill



*Debbie*  
Fields

## ★ STAR TEAM BUILDER (3-5 active team members) ★



*Rose Etta*  
Kozak



*Yvonne*  
Booth



*Janet*  
Poole



*Charlotte*  
Moore

## ★ SENIOR CONSULTANTS ★

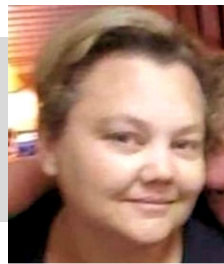
- ★ Leigh Anne Adkins
- ★ Marie Adkins
- ★ Alleise Alexander
- ★ Vicky Covert
- ★ Ann Crawford
- ★ Beverly Cunningham
- ★ Tammy Damron
- ★ Teri Ferrell
- ★ Gloria Flowers
- ★ Natalie Hamrick
- ★ Michelle Hargis-Pauley

- ★ Debra Hart
- ★ Linda Heatherman
- ★ Jennifer Hubbard
- ★ Jean Ann McCoy
- ★ Ange Nance
- ★ Traci Piper
- ★ Joni Robinson
- ★ Penny Stuart
- ★ Barbara Stutler
- ★ Teresa Young

**WHO'S  
NEXT???**



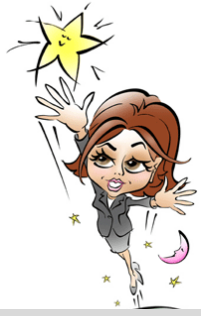
**EMERALD STAR!**



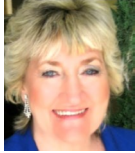
Colleen Swieder

**Congrats 1st Quarter Stars!**

July 16-Sept. 15



**DIAMOND STARS!**



Della Hemphill



Hilda Armstrong

**RUBY STARS!**



Debra Fields



Tonya Haynes

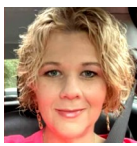


Stephanie Chesnut

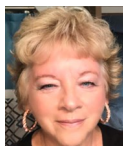
**SAPPHIRE STARS!**



Charlotte Moore



Staci Williams



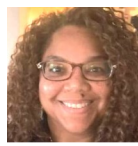
Gloria Flowers



Yvonne Booth



Mary Booker



Valerie Saunders



Tanika Saunders



Sara Hinzman



Latisha Dixon

**Congratulations! On Target Stars (9/16 - 12/15) (Updated 11/9)**

Name	Total Contest Credit	Sapphire	Ruby	Diamond	Emerald	Pearl
Terri Rinko	\$ 2,319.50	★	\$ 80.50	\$ 680.50	\$ 1,280.50	\$ 2,480.50
Hilda Armstrong	\$ 2,266.50	★	\$ 133.50	\$ 733.50	\$ 1,333.50	\$ 2,533.50
Natalie Hamrick	\$ 1,873.00	★	\$ 527.00	\$ 1,127.00	\$ 1,727.00	\$ 2,927.00
Yvonne Booth	\$ 1,810.50	★	\$ 589.50	\$ 1,189.50	\$ 1,789.50	\$ 2,989.50
Mary Booker	\$ 1,337.50	\$ 462.50	\$ 1,062.50	\$ 1,662.50	\$ 2,262.50	\$ 3,462.50
Debra Fields	\$ 1,314.00	\$ 486.00	\$ 1,086.00	\$ 1,686.00	\$ 2,286.00	\$ 3,486.00
Tanika Saunders	\$ 1,227.00	\$ 573.00	\$ 1,173.00	\$ 1,773.00	\$ 2,373.00	\$ 3,573.00
Della Hemphill	\$ 1,216.00	\$ 584.00	\$ 1,184.00	\$ 1,784.00	\$ 2,384.00	\$ 3,584.00
Latisha Dixon	\$ 1,211.00	\$ 589.00	\$ 1,189.00	\$ 1,789.00	\$ 2,389.00	\$ 3,589.00
Stephanie Sansom	\$ 1,205.00	\$ 595.00	\$ 1,195.00	\$ 1,795.00	\$ 2,395.00	\$ 3,595.00
Valarie Saunders	\$ 1,204.00	\$ 596.00	\$ 1,196.00	\$ 1,796.00	\$ 2,396.00	\$ 3,596.00
Gloria Flowers	\$ 1,109.00	\$ 691.00	\$ 1,291.00	\$ 1,891.00	\$ 2,491.00	\$ 3,691.00
Kada Saunders	\$ 895.50	\$ 904.50	\$ 1,504.50	\$ 2,104.50	\$ 2,704.50	\$ 3,904.50
Colleen Swieder	\$ 847.50	\$ 952.50	\$ 1,552.50	\$ 2,152.50	\$ 2,752.50	\$ 3,952.50
Tonya Haynes	\$ 847.00	\$ 953.00	\$ 1,553.00	\$ 2,153.00	\$ 2,753.00	\$ 3,953.00
Linda Heatherman	\$ 827.00	\$ 973.00	\$ 1,573.00	\$ 2,173.00	\$ 2,773.00	\$ 3,973.00
Terri Winbourn	\$ 805.50	\$ 994.50	\$ 1,594.50	\$ 2,194.50	\$ 2,794.50	\$ 3,994.50
Sheria Pickens	\$ 804.00	\$ 996.00	\$ 1,596.00	\$ 2,196.00	\$ 2,796.00	\$ 3,996.00
Tammy Dameron	\$ 777.50	\$ 1,022.50	\$ 1,622.50	\$ 2,222.50	\$ 2,822.50	\$ 4,022.50
Charlotte Moore	\$ 744.00	\$ 1,056.00	\$ 1,656.00	\$ 2,256.00	\$ 2,856.00	\$ 4,056.00
Staci Williams	\$ 711.00	\$ 1,089.00	\$ 1,689.00	\$ 2,289.00	\$ 2,889.00	\$ 4,089.00
Leigh Anne Adkins	\$ 692.00	\$ 1,108.00	\$ 1,708.00	\$ 2,308.00	\$ 2,908.00	\$ 4,108.00
Anita Toler	\$ 669.50	\$ 1,130.50	\$ 1,730.50	\$ 2,330.50	\$ 2,930.50	\$ 4,130.50
Stephanie Goodson	\$ 659.50	\$ 1,140.50	\$ 1,740.50	\$ 2,340.50	\$ 2,940.50	\$ 4,140.50
Kelly Chura-Singh	\$ 637.75	\$ 1,162.25	\$ 1,762.25	\$ 2,362.25	\$ 2,962.25	\$ 4,162.25
Shanee Holley	\$ 636.00	\$ 1,164.00	\$ 1,764.00	\$ 2,364.00	\$ 2,964.00	\$ 4,164.00
Connie Keeney	\$ 620.00	\$ 1,180.00	\$ 1,780.00	\$ 2,380.00	\$ 2,980.00	\$ 4,180.00
Kelly Murray	\$ 610.00	\$ 1,190.00	\$ 1,790.00	\$ 2,390.00	\$ 2,990.00	\$ 4,190.00
Kimberly Poe	\$ 609.00	\$ 1,191.00	\$ 1,791.00	\$ 2,391.00	\$ 2,991.00	\$ 4,191.00
Lori Canterbury	\$ 604.50	\$ 1,195.50	\$ 1,795.50	\$ 2,395.50	\$ 2,995.50	\$ 4,195.50
Tammy Smith	\$ 604.00	\$ 1,196.00	\$ 1,796.00	\$ 2,396.00	\$ 2,996.00	\$ 4,196.00
Debbie Thompson	\$ 603.00	\$ 1,197.00	\$ 1,797.00	\$ 2,397.00	\$ 2,997.00	\$ 4,197.00
Stephanie Chesnut	\$ 602.00	\$ 1,198.00	\$ 1,798.00	\$ 2,398.00	\$ 2,998.00	\$ 4,198.00
Tabor Watts	\$ 602.00	\$ 1,198.00	\$ 1,798.00	\$ 2,398.00	\$ 2,998.00	\$ 4,198.00
Diana Adams	\$ 601.00	\$ 1,199.00	\$ 1,799.00	\$ 2,399.00	\$ 2,999.00	\$ 4,199.00
Tina Booth	\$ 601.00	\$ 1,199.00	\$ 1,799.00	\$ 2,399.00	\$ 2,999.00	\$ 4,199.00
Myranda Davis	\$ 586.00	\$ 1,214.00	\$ 1,814.00	\$ 2,414.00	\$ 3,014.00	\$ 4,214.00
Benita Turner	\$ 586.00	\$ 1,214.00	\$ 1,814.00	\$ 2,414.00	\$ 3,014.00	\$ 4,214.00
Nadine Euler	\$ 558.00	\$ 1,242.00	\$ 1,842.00	\$ 2,442.00	\$ 3,042.00	\$ 4,242.00
Louis Roe Jr.	\$ 551.00	\$ 1,249.00	\$ 1,849.00	\$ 2,449.00	\$ 3,049.00	\$ 4,249.00
Linda Brunty-Tincher	\$ 535.50	\$ 1,264.50	\$ 1,864.50	\$ 2,464.50	\$ 3,064.50	\$ 4,264.50






★ *Congratulations!* ★

# OCT. WHOLESALE ACHIEVERS



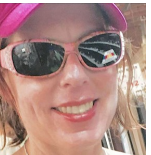

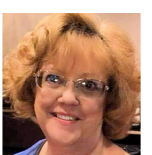

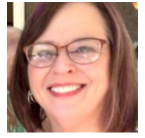




*Thank You for your Orders!*



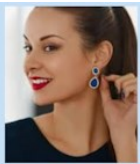
## TOP 5 WHOLESALE ACHIEVERS + Tiara Team\*!

				
<b>*Hilda Armstrong</b> \$2,009.00	<b>*Stephanie Sansom</b> \$1,205.00	<b>*Yvonne Booth</b> \$1,200.00	Debra Fields \$897.00	Mary Booker \$831.00

## OCTOBER \$600-\$999 ACHIEVERS

								
Debbie Fields	Gloria Flowers	Della Hemphill	Colleen Swieder	Stephanie Goodson	Kelly Chura-Singh	Latisha Dixon	Shanee Holley	Connie Keeney
								
Mary Booker	Natalie Hamrick	Valarie Saunders	Kelly Murray	Tanika Saunders	Lori Canterbury	Stephanie Chesnut	Tabor Watts	Charlotte Moore

OCT.



**Earring of the month Club!**  
**\$300 Wholesale!**

## EARRING OF THE MONTH CLUB!

- |                     |                     |                     |
|---------------------|---------------------|---------------------|
| ★ Hilda Armstrong   | ★ Kelly Murray      | ★ Bj Lafferty       |
| ★ Stephanie Sansom  | ★ Lori Canterbury   | ★ Diana Adams       |
| ★ Yvonne Booth      | ★ Latisha Dixon     | ★ Tina Booth        |
| ★ Debra Fields      | ★ Stephanie Chesnut | ★ Barbara Schauland |
| ★ Mary Booker       | ★ Valarie Saunders  | ★ Tammy Damron      |
| ★ Gloria Flowers    | ★ Tabor Watts       | ★ Kathleen Pauley   |
| ★ Della Hemphill    | ★ Charlotte Moore   | ★ Leigh Anne Adkins |
| ★ Colleen Swieder   | ★ Myranda Davis     | ★ M. Ann Crawford   |
| ★ Stephanie Goodson | ★ Louis Roe Jr.     | ★ Marilyn Ford      |
| ★ Kelly Chura-Singh | ★ Kada Saunders     | ★ Amy Smith         |
| ★ Shanee Holley     | ★ Nedra Richmond    | ★ Helen Lyons       |
| ★ Tanika Saunders   | ★ Sheria Pickens    | ★ Joann McCoy       |
| ★ Connie Keeney     | ★ Anita Toler       | ★ Terri Winbourn    |
| ★ Natalie Hamrick   | ★ Tonya Haynes      |                     |

# THANK YOU FOR YOUR OCTOBER ORDERS!

( \$599-\$225 wholesale orders)

Name	Unit Whlse
Myranda Davis	586.00
Louis Roe Jr.	551.00
Kada Saunders	490.50
Nedra Richmond	481.50
Sheria Pickens	458.00
Anita Toler	444.00
Tonya Haynes	428.50
Bj Lafferty	373.50
Diana Adams	372.50
Tina Booth	356.50
Barbara Schauland	354.00
Tammy Damron	349.50
Kathleen Pauley	347.50
Leigh Anne Adkins	336.50
M. Ann Crawford	319.50
Marilyn Ford	315.00
Amy Smith	313.00
Helen Lyons	310.50
Joann McCoy	308.50
Terri Winbourn	302.00

Name	Unit Whlse
Linda Evans	289.50
Traci Piper	285.50
Jennifer Dills	280.75
Vicky Covert	280.00
Sheila Williams	279.50
Renee Kidd	279.00
Linda Heatherman	259.50
Lisa Nelson	259.50
Vera Miller	258.50
Margaret Bailey	254.50
Tuanya Layton	253.50
J. Penny Stuart	253.50
Tabitha Stutler	253.50
Victoria Lynet	253.00
Marty Reynolds	253.00
Nadine Euler	251.00
Lee Ann Hanna	251.00
Karen Byington	246.50
Roxanne White	246.00
Missy Coffman	243.00

Name	Unit Whlse
Kathy Heil	239.50
Marva Dowdin	238.00
Benita Turner	235.50
Millie Hargis	235.00
Dawna Brown	232.50
Deborah Trocino	232.50
Janet Poole	231.50
Alleise Alexander	231.00
Karen Snyder	230.00
Teresa Damron	229.50
Leawana Hargis	229.00
JoAnna McBee	228.50
Staci Williams	228.00
Rose Etta Kozak	227.00
Janna Whittington	227.00
Nathaline Blaser	226.50
Becky Gainer	226.50
Joni Robinson	225.50
Carol Evans	225.00
Leslie Jackson	225.00
Corrine Williams	225.00

NOTE: October Birthdays left out of last month's newsletter:

**Nancy Vatalare Oct. 12, Bobbie Jo Butcher Oct. 15, Sara Stinnett Oct. 16, Debbie Thompson Oct. 16**

## Birthdays & Mary Kay Anniversaries

*November Birthdays*

*Nov. Anniversaries*



Name	Bday
Vicky Covert	<b>1</b>
Debbie Lawrence	<b>1</b>
Mary Mounts	<b>12</b>
Deborah Trocino	<b>13</b>
Misty Reed	<b>16</b>
Lisa DeWees	<b>17</b>
Lindsey Hanks	<b>17</b>
Tonya Haynes	<b>18</b>
Sissy Johnson	<b>18</b>
Sara Hinzman	<b>19</b>
Sarah Schoolcraft	<b>19</b>
Urzetta Lewis	<b>20</b>
Jennifer Gates	<b>21</b>
Jan Grubic	<b>22</b>

Name	Bday
Delores Dale	<b>23</b>
Emily Graley	<b>23</b>
Renee Kidd	<b>24</b>
Rebecca Klemm	<b>24</b>
Joni Robinson	<b>24</b>
JoAnna McBee	<b>25</b>
Sherrill Tolley	<b>25</b>
Hazel Caraway	<b>26</b>
Korey Brown	<b>27</b>
Ginnie Varnado	<b>27</b>
Theresa Jarrett	<b>29</b>
Anita Toler	<b>29</b>
Louis Roe Jr.	<b>30</b>

Name	Yrs
Stephanie Chesnut	<b>22</b>
Marsha Thorne	<b>21</b>
Brenda Dyer	<b>16</b>
Susan Chambers	<b>14</b>
Deborah Jones	<b>7</b>
Melissa Adkins	<b>6</b>
Kayla Roberts	<b>6</b>
Dominique Armstrong	<b>6</b>
Benita Turner	<b>5</b>
Lisa Bowen	<b>4</b>
Debra Hart	<b>4</b>
Deborah Marcum	<b>2</b>
Lori Fleck	<b>1</b>
Melissa Gum	<b>1</b>



Limited-Edition Gift  
Box Set, \$8, pk./3  
\$4 W/S!

Look What it Costs You To

# Shop in Your Own Store!

PERFECT STOCKING STUFFERS!



Skinvigorate Sonic System, \$75  
\$37.50 W/S!

Hydrogel Eye Patches, pk./30 pairs, \$40  
\$20 W/S!



Chromafusion® Eye Shadow, \$8  
\$4 W/S!



Mint Bliss™ Lotion with socks, \$12  
\$6 W/S!



Satin Hands® Pomegranate Nourishing Shea Cream, \$12  
\$6 W/S!



Mary Kay® Dry Oil, \$22  
\$11 W/S!

Chromafusion® Blush, Contour, Highlight, \$14  
\$7 W/S!



Liquid Eye Shadow, \$16  
\$8 W/S!



Shave Foam, \$18  
\$9 W/S!



Eye Makeup Remover, \$18  
\$9 W/S!



Unlimited™ Lip Gloss, \$16  
\$8 W/S!



Mascara, \$16-\$18  
\$8-\$9 W/S!



Undereye Corrector, \$16  
\$8 W/S!



Satin Body Collection, \$20 ea.  
\$10 W/S!



Foundation Primer, \$20  
\$10 W/S!



Satin Lips® Set, \$22  
\$11 W/S!



Deep-Cleansing Charcoal Mask, \$25  
\$12.50 W/S!



Perfect Palette® (unfilled), \$18  
\$9 W/S!



Travel Roll-Up Bag (unfilled), \$36  
\$18 W/S!



Satin Hands® Pampering Set, \$36  
\$18 W/S!



2 Step Hydrating Sheet Mask (8)  
\$40  
\$20 W/S!



Lip Vinyl set of 2  
\$20  
\$10 W/S!



Essential Brush Collection, \$56  
\$28 W/S!



Microdermabrasion Set, \$58  
\$29 W/S!



Perfect Palette® (filled), \$60.50  
\$30.25 W/S!



Repair® Volu-Firm® Set, \$215  
\$107.50 W/S!



Repair Go Set, \$38  
\$19 W/S!



TimeWise Miracle Set 3D®, \$120  
\$60 W/S!



3D Miracle Go Set, \$28  
\$14 W/S!



Botanical Effects® Regimen, \$60  
\$30 W/S!



Clear Proof® Acne System Set, \$50  
\$25 W/S!



Clear Proof® Go Set, \$24  
\$12 W/S!



Mary Kay Naturally®, \$144  
\$72 W/S!

## People to Shop For!

- Mom
- Sisters
- Aunts
- Grandma
- Cousins
- BFFs
- Nieces
- Nephews
- Neighbors
- Teachers
- Secret Santa
- Carpool Moms
- Coaches
- Preacher
- CoWorkers
- Manicurist
- Hair Stylist
- Holiday Guests
- Housekeeper
- Babysitter
- Personal Doctor
- UPS/Mail Carrier
- Last Minute gifts!

**GIVE MARY KAY  
AS YOUR GIFTS THIS YEAR  
WITH YOUR  
50% DISCOUNT!**







Masking Minis, \$18



Blissful Pomegranate Satin Hands®  
Nourishing Shea Cream, \$12



Blissful Pomegranate Satin  
Hands® Pampering Set, \$36



Vinyl Shine Liquid Lip Set  
\$20 each



# NEW! Holiday 2022



Highlight Brush & Contour  
Sponge Set, \$15



NEW! Limited-Edition Gift With  
Men's Fragrance Purchase



Silkening Dry Oil, \$22



Men's Hair and Body Wash Gift  
Set, \$28



Women's Fragrance Set, \$36



NEW! Limited-Edition Gift With  
Purchase