

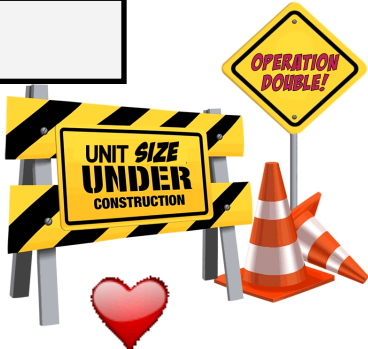


**MAY 2022 UNIT NEWSLETTER**

- MAY UNIT GOALS**
- ★ 42,000 WHOLESALE
  - ★ 30 NEW CONSULTANTS
  - ★ 100 ORDERS
  - ★ 5 NEW RED JACKETS

**APRIL TEAM BUILDERS!**

1 ❤️ FOR EACH NEW TEAM MEMBER IN APRIL!



*Moleda Dailey*



*Renee Kidd*



*Stephanie Chesnut*

**Attend these Business Building Events!**

**Million \$\$\$ Mingle on ZOOM!**

Mondays at 8:00 PM EST



Meeting ID#  
3045425564



OR  
Web browser:  
[moledazoom.com](http://moledazoom.com)

MARY KAY®  
**SEMINAR**  
2022  
BACK IN DALLAS!  
SAPPHIRE SEMINAR  
July 25-28

**\$250** REGISTRATION FEE  
\$225 if you registered for Career Conference

**REGISTRATION OPENS APRIL 22**



## MESSAGE FROM MOLEDA



APRIL  
MAY  
JUNE

TRANSFORM



Seminar 2022!

## Which Player *are YOU?*

Whether you are a sports fan or not, most people have been witness to a championship game of some sort in their lifetime. Your Magic Makers Unit is such a team. It competes in the Final Four, Super Bowl, Kentucky Derby, Indy 500 of Mary Kay, it is called **Seminar**.

I realize that when you joined Mary Kay you may or may not have known that part ---- **but you do**. In all championship teams you will find the following:

1. People who live in the city or college town. They didn't choose to live there because of their championship record but they are proud that they do especially if their team wins. It gives them bragging rights to their friends.
2. People who buy team paraphernalia that shows the world they love the team. That money supports the team.
3. The fans who catch a few games a year if their schedule permits, they love the atmosphere, the excitement, the popcorn and a cool beverage. This is entertainment. Their presence alone supports and encourages the team. The money they spend contributes to the success of the team.
4. The Season Ticket Holders. They adjust their life around the team's schedule. These people are serious about their team and the players depend on them during the year. They are a big part of the team's success.
5. The players. They **LOVE** the game, sometimes they start, sometimes they cheer but they never miss a practice, they never miss a game. They are actively involved and have a big stake in the outcome.

6. The starting team. They give it all they have got. They get tired, dirty and sweaty. They have their heart broken if they do not win. It is not the trophy, the money, or the stardom ---- **IT IS THE WIN THAT MATTERS** to them.

Being a part of the **Magic Makers Unit** is exactly the same. Whether you chose it or not --- you are in a championship unit. You are a part of that heritage. You can be the consultant that just happens to be in the unit and has bragging rights, the consultant who just loves the stuff and that money supports the unit, the consultant that comes to a few events during the year or maybe sells to a few friends or family, the consultant who arranges her schedule around the unit and national area functions and are serious about the team winning.

**However with the close of the seminar year I invite you to be a player**, if you are already a player I invite you to be on the starting team. I invite you to get sweaty, to risk getting injured, to throw your heart over the line and risk having it broken, to run with all that you have in you to 1 AM on June 30th, 2022.

**WHY? BECAUSE WE PLAY TO WIN. If winning did not matter we would not keep score.**

No one, I mean no one should ever have to apologize for excellence and seeing excellence in others. Your birthright in our Magic Makers Unit is that of a Championship Unit. The level in which you choose to be involved is your call.

Buckle your seatbelt, tighten your helmet. Our year is closing out and your team is going for the WIN!

Your Proud Executive Senior  
Sales Director,





# MAY WHOLESALE PROMOTIONS



## EARLY GIRL

*Challenge!*



Add a  
New Team Member  
by the 15th  
to win this  
Dried Floral  
Pendant Necklace!

Place your  
600 Wholesale  
order by the 15th  
to win these  
Dried Floral  
Earrings!



POWERED BY  
*pink*

**600 total wholesale**

# GET YOUR CHARMS!

*May Inner Circle  
Charm of the month!*



**600 Wholesale &  
1 New Recruit!**



Become a Member  
of the

**Inner  
Circle**

**600 whls + 1 New Recruit!**

**Build your Bracelet!  
this month!**



**5 \*Qualified  
Parties**



**10\* Qualified  
Parties**



**15 Video Shares  
with 4 Q follow up**



**30 Faces  
with product**

*\*Qualified = \$200 min in retail sales*

**NEW  
CONSULTANT  
HOTSHOTS!**

# Pretty in Pink

**GREAT START  
QUALIFIED!**



**Lisa Gilbert**  
*Watch Winner!*



**Breeana Lake**  
*Watch Winner!*



**Deborah Trocino**  
*Watch Necklace, and  
Earrings Winner!*



**Tammy White**  
*Watch Winner!*

## WELCOME NEW APRIL CONSULTANTS!

| New Consultant          | From                 | Recruiter         |
|-------------------------|----------------------|-------------------|
| <b>Heather Clay</b>     | S Charleston, WV     | Moleda Dailey     |
| <b>Cynthia Graybeal</b> | Beaver, WV           | Renee Kidd        |
| <b>Teresa Harper</b>    | Charleston, WV       | Renee Kidd        |
| <b>Breeana Lake</b>     | Port Arthur, TX      | Stephanie Chesnut |
| <b>Olga Pearson</b>     | South Charleston, WV | Moleda Dailey     |
| <b>Erica Patton</b>     | Dunbar, WV           | Moleda Dailey     |
| <b>Lynne Sample</b>     | Given, WV            | Renee Kidd        |

### Pretty in Pink CHALLENGE

MY FIRST 30 DAYS

NEW CONSULTANT START DATE: \_\_\_/\_\_\_/\_\_\_ COMPLETION DEADLINE: \_\_\_/\_\_\_/\_\_\_

Earn this *Pretty In Pink Crystal Watch!*  
Order a total of **\$600** in wholesale orders.



Earn this *Pretty In Pink Necklace and Earring Set!*



Schedule your New Consultant Debut with Moleda with **50** or more guests in your Debut group.

 **facebook.**

Earn this *Pretty In Pink Ring!*  
Add **3** New Team Members!



**Become a *Dailey Diva* by completing ALL 3 *Pretty in Pink Challenges* within your *first 30 days!***

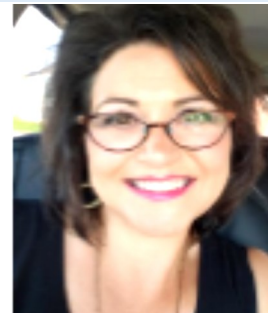




# LEADERSHIP TEAM

## DIRECTORS

## DIRECTOR in QUALIFICATION



*Hilda*  
Armstrong

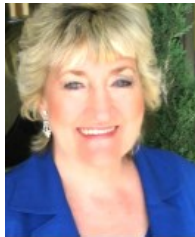
*Terri*  
Rinko

*Stephanie*  
Chesnut

## ELITE TEAM LEADER

## STAR TEAM LEADER

## STAR TEAM BUILDERS



*Della*  
Hemphill

*Leigh Anne*  
Adkins

*Rose Etta*  
Kozak

*Debbie*  
Fields

*Janet*  
Poole



## SENIOR CONSULTANTS



- ★ Marie Adkins
- ★ Alleise Alexander
- ★ Mary Booker
- ★ Yvonne Booth
- ★ Vicky Covert
- ★ M. Ann Crawford
- ★ Beverly Cunningham
- ★ Linda Evans
- ★ Angel Hamrick
- ★ Michelle Hargis-Pauley

- ★ Linda Heatherman
- ★ Jennifer Hubbard
- ★ Renee Kidd
- ★ Tammy Lloyd
- ★ Jean Ann McCoy
- ★ Charlotte Moore
- ★ J. Penny Stuart
- ★ Staci Williams
- ★ Teresa Young

**WHO'S NEXT???**



**EMERALD STAR!**

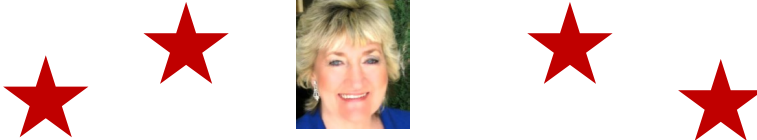


Debra Fields

**Congrats 3rd Quarter Stars!**



**RUBY STAR!**



Della Hemphill

**SAPPHIRE STARS!**



Charlotte Moore



Sara Hinzman



Staci Williams



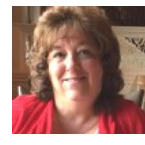
Marion Jones



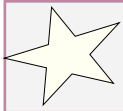
Yvonne Booth



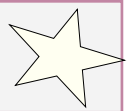
Mary Booker



Beverly Cunningham



*Congratulations!* **On Target Stars** (3/16 - 6/15) (Updated 5/9)



| Name               | Total Contest Credit | Sapphire    | Ruby | Diamond | Emerald | Pearl |
|--------------------|----------------------|-------------|------|---------|---------|-------|
| Mary Mounts        | \$ 1,699.00          | \$ 101.00   |      |         |         |       |
| Yvonne Booth       | \$ 1,604.00          | \$ 196.00   |      |         |         |       |
| Marion Jones       | \$ 1,391.00          | \$ 409.00   |      |         |         |       |
| Della Hemphill     | \$ 1,286.00          | \$ 514.00   |      |         |         |       |
| Deborah Trocino    | \$ 1,127.00          | \$ 673.00   |      |         |         |       |
| Debra Fields       | \$ 1,031.00          | \$ 769.00   |      |         |         |       |
| Stephanie Chesnut  | \$ 926.00            | \$ 874.00   |      |         |         |       |
| Leigh Anne Adkins  | \$ 869.50            | \$ 930.50   |      |         |         |       |
| Mary Booker        | \$ 728.00            | \$ 1,072.00 |      |         |         |       |
| Traci Piper        | \$ 715.00            | \$ 1,085.00 |      |         |         |       |
| Renee Kidd         | \$ 696.50            | \$ 1,103.50 |      |         |         |       |
| Charlotte Moore    | \$ 655.00            | \$ 1,145.00 |      |         |         |       |
| Lisa DeWees        | \$ 631.50            | \$ 1,168.50 |      |         |         |       |
| Tammy Browning     | \$ 610.50            | \$ 1,189.50 |      |         |         |       |
| Breeana Lake       | \$ 607.50            | \$ 1,192.50 |      |         |         |       |
| Roxanne White      | \$ 580.00            | \$ 1,220.00 |      |         |         |       |
| Linda Heatherman   | \$ 542.50            | \$ 1,257.50 |      |         |         |       |
| Rose Etta Kozak    | \$ 542.50            | \$ 1,257.50 |      |         |         |       |
| Linda Evans        | \$ 524.50            | \$ 1,275.50 |      |         |         |       |
| Victoria Lynet     | \$ 510.00            | \$ 1,290.00 |      |         |         |       |
| Vera Miller        | \$ 510.00            | \$ 1,290.00 |      |         |         |       |
| Debbie Thompson    | \$ 496.25            | \$ 1,303.75 |      |         |         |       |
| Terri Winbourn     | \$ 486.50            | \$ 1,313.50 |      |         |         |       |
| Louis Roe Jr.      | \$ 478.50            | \$ 1,321.50 |      |         |         |       |
| Benita Turner      | \$ 465.00            | \$ 1,335.00 |      |         |         |       |
| Nadine Euler       | \$ 456.00            | \$ 1,344.00 |      |         |         |       |
| Brenda Graham      | \$ 447.00            | \$ 1,353.00 |      |         |         |       |
| Beverly Cunningham | \$ 430.00            | \$ 1,370.00 |      |         |         |       |
| Tammy White        | \$ 406.50            | \$ 1,393.50 |      |         |         |       |

UNIT GOAL:

**20**

**STARS**

This  
Quarter!



*Congratulations!*  
**APRIL WHOLESALERS**



*Thank You for your Orders!*

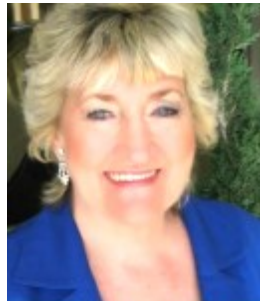
**TOP 5 WHOLESALERS ACHIEVERS**



Marion Jones  
\$1,391.00



Debbie Fields  
\$803.50



Della Hemphill  
\$735.00



Deborah Trocino  
\$729.50



Stephanie Chesnut  
\$710.50



**TIARA TEAM**  
 (\$1,000+ whlse)



Marion Jones



**APRIL \$600-\$999 ACHIEVERS**



Debbie Fields



Della Hemphill



Deborah Trocino



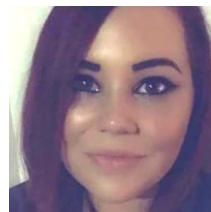
Stephanie Chesnut



Leigh Anne Adkins



Charlotte Moore



Breeana Lake



Yvonne Booth

# THANK YOU FOR YOUR APRIL ORDERS!

( \$599-\$225 wholesale orders)

| Name               | Unit Whlse |
|--------------------|------------|
| Debbie Thompson    | 496.25     |
| Louis Roe Jr.      | 478.50     |
| Nadine Euler       | 456.00     |
| Beverly Cunningham | 430.00     |
| Tammy White        | 406.50     |
| Margaret Bailey    | 393.50     |
| Traci Piper        | 385.00     |
| Renee Kidd         | 383.00     |
| Linda Heatherman   | 336.00     |
| Jean Ann McCoy     | 328.50     |
| Betty Kemper       | 313.00     |
| Staci Williams     | 313.00     |
| Roxanne White      | 311.00     |
| Mary Booker        | 305.00     |
| Deborah Burcham    | 294.50     |

| Name              | Unit Whlse |
|-------------------|------------|
| Rose Etta Kozak   | 294.50     |
| Sara Hinzman      | 294.00     |
| Stephanie Goodson | 290.00     |
| Cherie Litton     | 285.00     |
| Vera Miller       | 267.00     |
| Brooke Hovis      | 262.00     |
| Missy Coffman     | 261.50     |
| Victoria Lynet    | 254.00     |
| Millie Hargis     | 253.50     |
| Billie Avery      | 250.00     |
| Terri Winbourn    | 248.00     |
| Carla Pearson     | 247.00     |
| Lee Ann Hanna     | 246.50     |
| Mary Nichols      | 246.50     |

| Name            | Unit Whlle |
|-----------------|------------|
| Tammy Bunch     | 245.50     |
| M. Ann Crawford | 245.00     |
| Benita Turner   | 240.00     |
| Marie Adkins    | 235.00     |
| Emily Graley    | 235.00     |
| Jennifer Koss   | 231.00     |
| Teresa Quigley  | 231.00     |
| Angel Hamrick   | 230.00     |
| Rosemary Arnett | 227.50     |
| Linda Evans     | 227.50     |
| Sarah Hamons    | 227.00     |
| Jessen Koshy    | 226.00     |
| Karsha Bjerke   | 225.50     |
| Barbara Stutler | 225.00     |



## Birthdays & Mary Kay Anniversaries

*May Birthdays*

*May Anniversaries*



| Name               | Bday      |
|--------------------|-----------|
| Gloria Thompson    | <b>3</b>  |
| Karen Byington     | <b>5</b>  |
| Marion Jones       | <b>5</b>  |
| Damacia Johnson    | <b>6</b>  |
| Joanna Nouragas    | <b>7</b>  |
| Allison Cramer     | <b>9</b>  |
| Crystal Jordan     | <b>9</b>  |
| Beverly Cunningham | <b>10</b> |
| Dena Sinnett       | <b>12</b> |
| Lynne Sample       | <b>13</b> |
| Dianna Skaggs      | <b>13</b> |
| Yvonne Booth       | <b>15</b> |
| Rose Bickley       | <b>17</b> |
| Stephanie Goodson  | <b>17</b> |

| Name                  | Bday      |
|-----------------------|-----------|
| Deloris Lewis         | <b>17</b> |
| Robin Eggleton        | <b>18</b> |
| Olga Pearson          | <b>20</b> |
| Denise Watts          | <b>20</b> |
| Margaret Bailey       | <b>21</b> |
| Sheila Monson         | <b>24</b> |
| Summer Shelton Garner | <b>24</b> |
| Nadine Euler          | <b>25</b> |
| Susan Chambers        | <b>28</b> |
| Jennifer Cline        | <b>29</b> |
| Janice Hancock        | <b>29</b> |
| Rose Etta Kozak       | <b>30</b> |

| Name              | Yrs       |
|-------------------|-----------|
| Roseshalla Holmes | <b>27</b> |
| Vicky Covert      | <b>25</b> |
| Tuanya Layton     | <b>24</b> |
| Alleise Alexander | <b>19</b> |
| Pamela James      | <b>18</b> |
| Jennifer Hubbard  | <b>16</b> |
| Roxanne White     | <b>14</b> |
| M. Ann Crawford   | <b>13</b> |
| Lori Rainey       | <b>11</b> |
| Rebecca Klemm     | <b>11</b> |
| Tammie Hawk       | <b>10</b> |
| Carla Pearson     | <b>9</b>  |
| Maggie Pruett     | <b>9</b>  |
| Valerie Comer     | <b>8</b>  |
| Hazel Caraway     | <b>8</b>  |
| Sarah Hamons      | <b>7</b>  |
| Alyssa Lucas      | <b>6</b>  |
| Susan Toney       | <b>5</b>  |
| Lisa Miller       | <b>5</b>  |

| Name             | Yrs      |
|------------------|----------|
| Lindsey Hanks    | <b>5</b> |
| Krista Wilkinson | <b>3</b> |
| Traci Piper      | <b>3</b> |
| Kathleen Pauley  | <b>2</b> |
| Victoria Lynet   | <b>2</b> |
| Amy Lilly        | <b>2</b> |
| Jennifer Maynard | <b>1</b> |
| Terri Winbourn   | <b>1</b> |
| Glorie Ribinson  | <b>1</b> |
| Lily Hale        | <b>1</b> |
| Julie Mckeever   | <b>1</b> |
| Angie VanHorn    | <b>1</b> |
| Linda Adkins     | <b>1</b> |
| Lauren Mabe      | <b>1</b> |
| Nobelita Crace   | <b>1</b> |
| Marty Reynolds   | <b>1</b> |
| Leawana Hargis   | <b>1</b> |
| Heather Phipps   | <b>1</b> |
| Shayla Baldwin   | <b>1</b> |





# APRIL • MAY • JUNE

## 90 DAY DASH!

POWER UP YOUR

### Team building!

APRIL - JUNE 2022

EARN THIS THREE-STRAND  
GOLD & PINK PEARL  
NECKLACE WHEN YOU:

- ✓ \$600 WHOLESALE IN APR
- ✓ \$600 WHOLESALE IN MAY
- ✓ \$600 WHOLESALE IN JUN
- ✓ ADD 3 NEW GSQ APR-JUN

plus!

- ✓ ADD 3 MORE NEW GSQ FOR  
STAGE RECOGNITION

PINK



### April - June 2022

**First Time New RED  
win a FREE RED JACKET!**

**To debut as a New RED Jacket  
you must have 3 active Team Members  
on your personal team.**

*Sparkle and Shine*  
April - June 2022



*Crystal Moonstone Ring*

\$1,000 whl.  
Three month total.

*Sparkle and Shine*  
April - June 2022



*Crystal Floral Earrings*

\$2,000 whl.  
Three month total.

*Sparkle and Shine*  
April - June 2022



*Crystal Floral Necklace*

\$3,000 whl.  
Three month total.

*Sparkle and Shine*  
April - June 2022



*Crystal Embellished Purse*

\$4,000 whl.  
Three month total.

### April - June 2022



**Add 3 New Qualified Team Members  
to Win this AMAZING**

## **RED Tote Bag!**



MAKE EVERY MOMENT  
**beautiful.**

**Mary Kay Instant Puffiness Reducer**  
Make puffiness go POOF!

\$35



\$18

**Heart-Shaped Lipstick**

Available in 2 shades

PUT PURPOSE IN YOUR POUT!



**Gel Cream Blush**

Available in 4 shades

\$18



**Fresh Waterlily  
Satin Body  
Whipped Shea  
Creme & Scrub**

\$24

\$20



\$15

**After-Sun  
Replenishing Gel**



PINK