

MARCH 2022 UNIT NEWSLETTER

MARCH UNIT GOALS

- **★** 42,000 WHOLESALE
- **★** 30 NEW CONSULTANTS
 - **★** 100 ORDERS
- **★** 5 NEW RED JACKETS

FEBRUARY TEAM BUILDERS!



FOR EACH NEW TEAM MEMBER!





Renee Kidd



Charlotte Moore





Stephanie Chesnut



Moleda Dailey





Boss Babes Building Their **Empires!**



Please direct any & all questions regarding this promotion to your Sales Director. Please do NOT message Deanna Spillman or Moleda Dailey as they will be unable to respond.

Thank you for helping our Unit Build to #1!



MESSAGE FROM MOLEDA





Happy "MAKE IT HAPPEN MARCH" everyone!

Can you believe that we are already in the month of March? It seems that the months keep flying by and by the time a month begins it seems its already over....and if we aren't careful, before we know it the whole Seminar year will also be over.

RETAIL DOUBLE CREDIT MONTH!

Our Mission has always been to bring home the honor of the **#1 Unit in our Seminar Division.** Sadly I must tell you that at this time we are not in the lead to grab that honor. Another incredible unit has come together as a team with the mission to take home that honor and they are currently in the lead.

All I have to say about that is......

"Oh No...that dog don't hunt" as my dad used to say. It is time for our Sleeping Giant Incredible Unit to wake up and take our place as the #1 MK Unit to cross that finish line at Seminar 2022!

I am naming this month "MAKE IT HAPPEN MARCH"! It is time for us to WAKE UP and bring it home.... #1 SAPPHIRE UNIT AT SEMINAR 2022!!! March is the beginning of our Final Four month Countdown to June 30th! So what do we need?

- ★ ORDERS.....lots of them! Our Goal is 200 Consultants ordering in March and those who order each month to make a stretch to the next level.
- ★ NEW TEAM MEMBERS who both join our unit and who order in March!
- ★ ON TARGET STAR CONSULTANTS! We need 20 Stars Consultant by March 15th!
- NEW RED JACKET LEADERS and current REDS who move up to the next level this month. Our Goal is 5 New REDS in this month.

It's time for our Magic Maker Unit to show the MK World what we are made of.....together we can do ANYTHING when we pull together.

I know we can do it!

Always your biggest Cheerleader,



Million \$\$\$ Mingle on ZOOM! Mondays at 8:00 pm EST OR Web browser: moledazoom.com

TOP 20 RETAIL SALES YTD Debra Fields 1 2 Sara Hinzman 3 **Della Hemphill** 4 **Gloria Flowers** 5 Terri Winbourn 6 Millie Hargis 7 **Charlotte Moore** 8 Yvonne Booth 9 Stephanie Chesnut 10 Staci Williams 11 Linda Heatherman 12 Mary Booker 13 Vera Miller 14 **Mary Mounts** 15 Leigh Anne Adkins 16 Marie Adkins 17 Rose Etta Kozak 18 **Marion Jones** 19 **Denise Tomblin** 20 Joni Robinson

TOP COURT OF SHARING YTD		
1	Della Hemphill	
2	Staci Williams	
3	Stephanie Chesnut	
4	Mary Booker	
5	Teresa Young	
6	Sara Hinzman	
7	Renee Kidd	
8	Rose Etta Kozak	
9	Charlotte Moore	
10	Leigh Anne Adkins	

MARCH PROMOTIONS



What a Beautiful reminder!



Win this Amazing Affirmation Ring when you Place a \$225+ Whls order in MARCH!



This my BIRTHDAY month!



Help me Celebrate by adding a BIRTHDAY CANDLE to my Cake when you add a New Team Member to our Team this month and I will send YOU a Gift!







March Inner Circle
Charm of the month!



600 Wholesale & I New Recruit!

Build your Bracelet! this month!



5 *Qualifed Parties



10* Qualified Parties



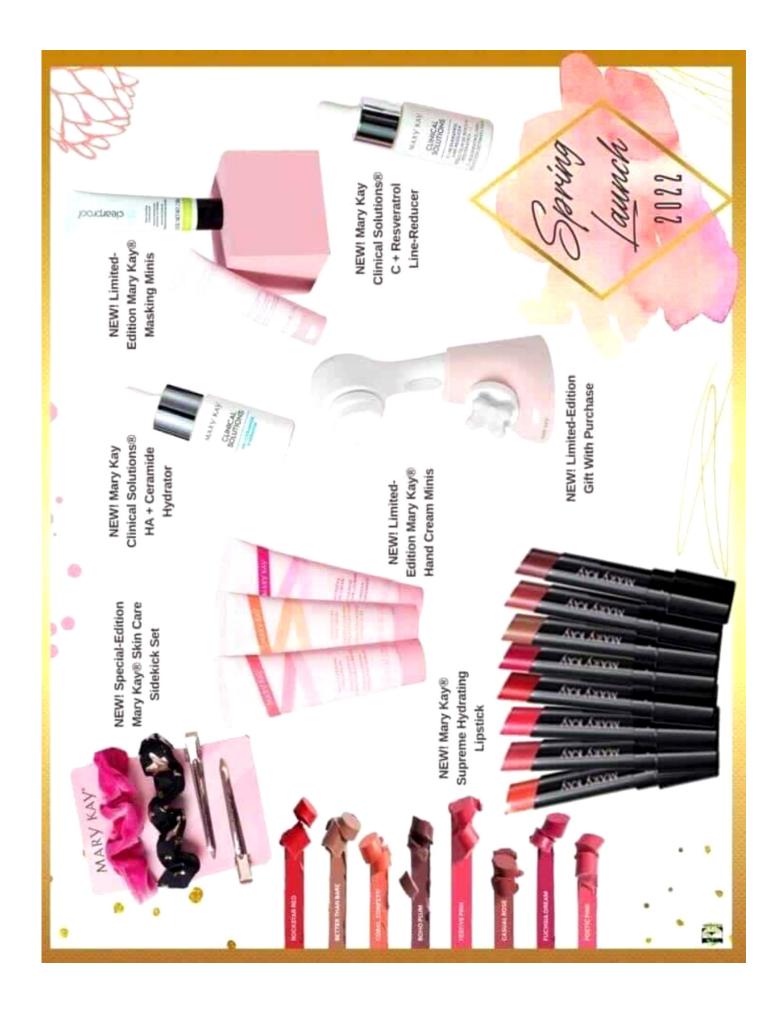
15 Video Shares with 4 Q follow up



30 Faces

*Qualified =\$200 min in retail sales









LEADERSHIP TEAM

DIRECTORS



Hilda Armstrong



Terri Rinko

ELITE TEAM LEADERS



Della Hemphill



Stephanie Chesnut

STAR TEAM LEADERS



Leigh Anne Adkins



*Debbie*Fields

STAR TEAM BUILDERS



Wonne Booth



Tammy Lloyd



*Penny*Stuart



SENIOR CONSULTANTS



- ★ Vicky Covert
- ★ M. Ann Crawford
- ★ Beverly Cunningham
- ★ Gloria Flowers
- ★ Angel Hamrick
- ★ Michelle Hargis-Pauley
- ★ Debra Hart
- ★ Linda Heatherman

- Jennifer Hubbard
- Renee Kidd
- Rose Etta Kozak
- ★ Jean Ann McCoy
- **★** Janet Poole
- ★ Leslie Stopyra
- ★ Staci Williams
- ★ Teresa Young













GREAT START
QUALIFIED!

Susan Grubb

Pretty in Pink Watch and Necklace Set

WELCOME NEW FEBRUARY CONSULTANTS!

New Consultant	From	Recruiter
Teresa Barton	Marion, AR	Charlotte Moore
Susan Grubbs	Charleston, WV	Renee Kidd
Kelly Pell	Tampa, FL	Moleda Dailey
Lisa Rouleau	Nitro, WV	Stephanie Chesnut
Frances Scarbro	Charleston, WV	Renee Kidd





Congratulations! JANUARY WHOLESALE



Thank You for your Orders!

TOP 5 WHOLESALE ACHIEVERS



Debbie Fields \$1,839.00



Myranda Davis \$946.50



Della Hemphill \$842.50



Yvonne Booth \$770.00



Linda Heatherman \$702.00



TIARA TEAM (\$1,000+ whise)



Debbie Fields







JANUARY \$600-\$999 ACHIEVERS



Myranda Davis



Della Hemphill



Yvonne Booth



Linda Heatherman



Mary Booker



Sara Hinzman



Sheila Baisden



Bev Cunninham



Marion Jones



Susan Grubbs



Stephanie Chesnut



Charlotte Moore

PEARL STARS!









Congrats 2nd **Quarter Stars!**

Sara Hinzman Debra Fields

EMERALD STAR!













Della Hemphill

RUBY STARS!

















Charlotte Moore

Mary Mounts

Millie Hargis

Yvonne Booth

Terri Winbourn







Rose Etta Kozak



Stephanie Chesnut



Gloria **Flowers**



Staci Williams



Mary Booker



Linda Heatherman



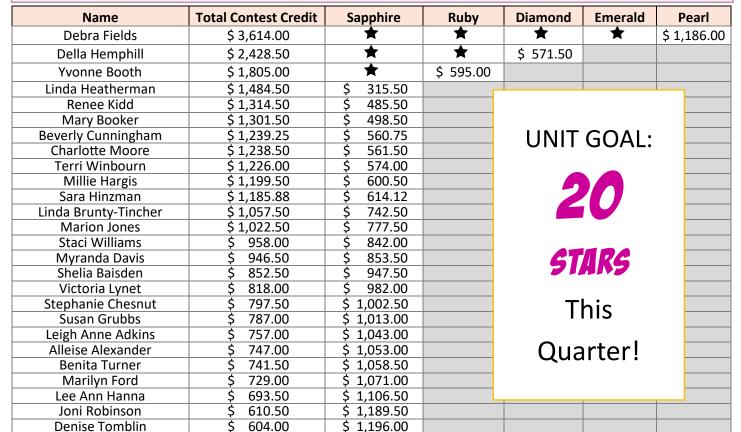
Vera Miller



Congratulations!

On Target Stars (12/16 - 3/15)

(Updated 3/8)



THANK YOU FOR YOUR FEBRUARY ORDERS!

(\$599-\$225 wholesale orders)

Name	Unit Wholesale
Savannah Jones	421.00
Lynn Callaghan	411.00
Alleise Alexander	404.00
Renee Kidd	401.00
Millie Hargis	392.50
Terri Winbourn	386.00
Gloria Flowers	380.00
Leigh Anne Adkins	366.50
Brooke Hovis	358.50
Louis Roe Jr.	356.50
Damacia Johnson	333.50
Kelly Pell	321.50
Linda Brunty-Tincher	318.50
Angel Hamrick	317.00
Janet Poole	307.00
Joni Robinson	306.00
Betty Kemper	305.00
Lauren Mabe	303.00
Lee Ann Hanna	301.50
Frances Scarbro	282.00
Patricia Fisher	268.50
Robin Eggleton	255.00
Lindsey Hanks	255.00
Marty Reynolds	254.50

Name	Unit Wholesale
Victoria Lynet	254.00
Marilyn Ford	253.00
Benita Turner	251.50
Tonya Caines	245.50
Emily Graley	243.00
Rose Etta Kozak	235.00
Karsha Bjerke	234.00
Tuanya Layton	232.50
Karen Snyder	232.00
M. Ann Crawford	231.50
Cherie Litton	231.50
Vera Miller	231.50
Brenda Dyer	229.00
Leawana Hargis	229.00
Michelle Hargis-Pauley	228.00
Teri Ferrell	227.50
Kasha Hill	227.50
Sheila Williams	227.00
Susie Garrison	226.00
Mary Mounts	226.00
Lisa Rouleau	226.00
Shelly Batten	225.50
Pamela James	225.50
Jessen Koshy	225.00



Birthdays & Mary Kay Anniversaries





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Name	Years
Debbie Thompson	27
Teresa Quigley	21
Lynn Callaghan	18
Charlotte Moore	18
Jean Ann McCoy	17
Angela Williams	16
Gloria Flowers	14
Rose Etta Kozak	13
Shirley Whittington	9
Elizabeth McDerment	6
Kari Yoho	4
Amy Silva	3
Jodi Jett	3
Ronda Mick	2

BUSINESS PLAN CHALLENGE!

Create and work your Business Plan to generate a minimum of 100 points this week. Use this plan as your Business Checklist so you know how to focus your activity for the week.

Submit your business plan for the upcoming week to Moleda by voxer each Monday by NOON. A drawing will take place for a Prize during the Monday night Zoom Meeting from all submitted Business plans.



Develop your business plan each week based on the following:

• 10 pts = per Facial booked with samples mailed.

• 10 pts = per completed Facial with product demo and sale close.

- 10 pts = per MK Party booked within the next two weeks.
- 10 pts = per MK Party held this week with at least \$200 in sales
- 10 pts = per \$100 wholesale ordered this week from customer orders.
- 10 pts = per completed Video Share with 4 Question Follow up.
- 100 Bonus points for adding a New Team Member this week!

Plan your work and work your plan is one of the keys to Success!
