



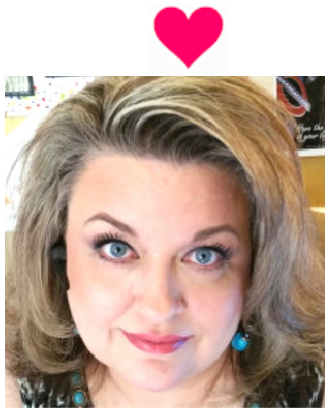
FEBRUARY UNIT GOALS

- ★ 42,000 WHOLESALE
- ★ 30 NEW CONSULTANTS
- ★ 125 ORDERS
- ★ 5 NEW RED JACKETS

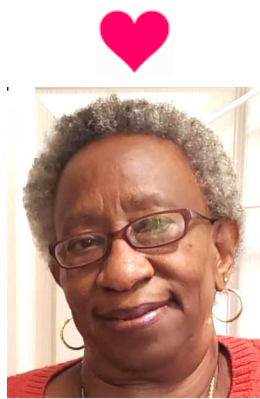
JANUARY TEAM BUILDERS!



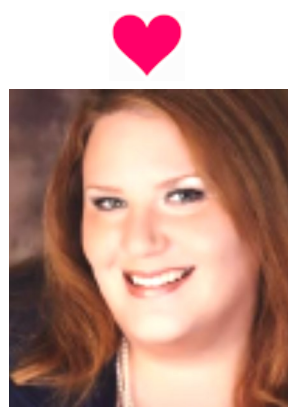
1 ❤️ FOR EACH NEW TEAM MEMBER IN JANUARY!



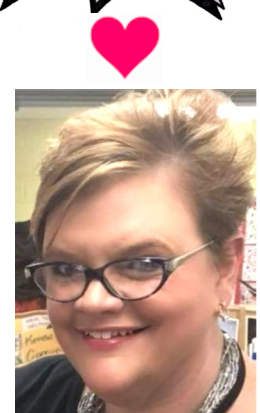
Moleda Dailey



Charlotte Moore



Leigh Anne Adkins



Andrea Boggess

NEW RED JACKET COLLECTION!

RADIATE IN RED!

INDEPENDENT BEAUTY CONSULTANT

MOST IMPORTANT THINGS GAME

To earn a commemorative scarf:

- Develop three or more Great Start-qualified* new personal team members.
- Be a Star Consultant in either Quarter 3 or Quarter 4.

To earn the scarf, a red jacket and onstage recognition:

- Develop five or more Great Start-qualified* new personal team members.
- Be a Star Consultant in either Quarter 3 or Quarter 4.

❤️ Join my Team in February and we both will win this Pink Opal Stone Heart Necklace!

Thank you for helping our Unit Build to #1!



- ★ Our Mary Kay Unit is **#2 in Sapphire Division** and now **#10 in the nation Seminar** year to date!
- ★ But we are **ON THE RUN TO #1!!!**
- ★ 7 months down....5 months to go!



Focused February is here!

2023 is really flying by. Can you believe that it is already the second month of the new year? Soooooo hows it going? Are your New Year resolutions still in play or like most....maybe you don't even remember what they were...lol.



That 's why when I goal set I only **focus on the New month** in front of me and February has ALOT of good stuff to focus on!

- ★ **New Spring Products!** Check out the page within this newsletter showcasing the latest MK Product launch. Last quarter Star Consultants and P.C.P participants can order on the 10th of this month and everyone else can order on the 15th. The new products will be available for your Customers to order on your Personal Website beginning on the 16th. Go to www.marykayintouch.com to check ordering limits and to place your order.
- ★ **Check out ALL of the amazing Prizes and Promotions** waiting for you this month. So many ways to win just for working your business.
- ★ **New Promotions to help you add New Members to Your Team!** Check out the Beautiful Opal Stone Heart Necklace (front page) you can earn by adding a New Team Member this month! It's all about building new customers and New Team Members this month!

We will also be adding a lot of Training Videos in the **VIDEO VAULT** on moledaonline.com website this month. Be sure to go online and check it out so you don't miss a thing!

February is traditionally one of our most POWERFUL months full of amazing selling and welcoming New Consultants to our MK Family. I know this month will be no different....in fact even better!

Here is to wishing you your best month ever in your Mary Kay Business!

Always your biggest Cheerleader,
Love and much belief,

Moleda

TOP 20 RETAIL SALES YTD

1	Hilda Armstrong
2	Colleen Swieder
3	Mary Booker
4	Debra Fields
5	Yvonne Booth
6	Tonya Haynes
7	Della Hemphill
8	Terri Rinko
9	Staci Williams
10	Natalie Hamrick
11	Tanika Saunders
12	Latisha Dixon
13	Gloria Flowers
14	Valarie Saunders
15	Charlotte Moore
16	Stephanie Chesnut
17	Stephanie Sansom
18	Linda Heatherman
19	Tammy Smith
20	Terri Winbourn

TOP 10 COURT OF SHARING YTD

1	Staci Williams
2	Charlotte Moore
3	Stephanie Chesnut
4	Yvonne Booth
5	Natalie Hamrick
6	Anita Toler
7	Leigh Anne Adkins
8	Hilda Armstrong
9	Mary Booker
10	Tammy Damron



It's all about THE RED at Seminar 2023!

Achieve and maintain one or more of the following by June 30th, 2023 to be invited to our "All about the RED" After Party at Seminar 2023!

- National Court of Sales
- National Court of Sharing
- Elite Team Leader
- 4 Quarter Ruby Star
- Debut as a New Director



Million \$\$\$ Mingle on ZOOM!

Mondays at 8:00 pm EST

zoom APP

Meeting ID#
3045425564



OR
Web browser:
moledazoom.com

FEBRUARY PROMOTIONS

Earring of the Month Club!



\$300 Wholesale

Cute Hoops from Mary Kay!



\$600 Wholesale!

Febuary Tiara Team



1,200 Whls

Wins all 4 pieces!



First 13 Win this Beautiful Tote with YOUR name embroidered on the Tote!

* Become a first time RED JACKET!
Jan.- Feb 2023
OR
* Add 3 New active Team Members Jan - Feb. 2023



First 8 to debut as an MK Director will receive this Tote with YOUR name embroidered and your NEW Director title!

Jan - June 2023



Level 1
Graduates

Level 2
Graduates



Contact Moleda for Details!

304-542-5564

February Inner Circle Charm of the month!



600 Wholesale & 1 New Recruit!

Build your Bracelet! this month!



5*Qualified Parties



10* Qualified Parties



15 Video Shares with 4 Q follow up



30 Faces with product

*Qualified = \$200 min in retail sales



DIAMOND POWER START

60 FACES 60 DAYS

Win this fun "REAL BOSS" TShirt from Moleda when you complete the challenge!



*Faces must be documented in your FB Model Portfolio.

**NEW
CONSULTANT
HOTSHOTS!**

Pretty in Pink

**GREAT START
QUALIFIED!**



Laura Murray
Watch Winner!



Chelsea Loveless
Watch Winner!



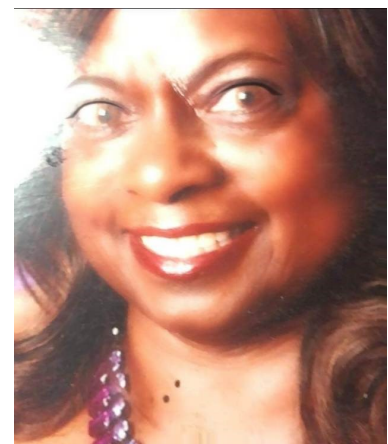
Andrea Boggess
Watch, Necklace
& Earrings Winner!



Kim Nichols
Watch Winner!



Debra O'Dell
Watch Winner!



Earnestine Fox
Watch Winner!

Welcome New January Consultants!

New Consultant	From	Recruiter
Andrea Boggess	Saint Albans, WV	Moleda Dailey
Chelsea Loveless	Saint Albans, WV	Andrea Boggess
Malinda Presson	Sevierville, TN	Leigh Anne Adkins
Madison Vannoy	Charleston, WV	Charlotte Moore

Pretty in Pink CHALLENGE

MY FIRST 30 DAYS

NEW CONSULTANT START DATE: ____/____/____ COMPLETION DEADLINE: ____/____/____

Earn this *Pretty in Pink Crystal Watch!*
Order a total of \$600 in wholesale orders.

Earn this *Pretty in Pink Necklace and Earring Set!*

Schedule your New Consultant Debut with Moleda with 50 or more guests in your Debut group.

[facebook](#)

Earn this *Pretty in Pink Ring!*
Add 3 New Team Members!

Become a *Dailey Diva* by completing ALL 3 *Pretty in Pink Challenges* within your first 30 days!



LEADERSHIP TEAM!

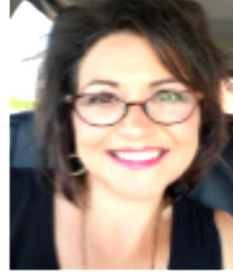
ELITE TEAM LEADERS (8 active team members)



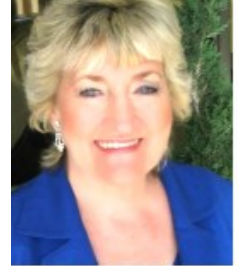
Hilda
Armstrong



Terri
Rinko



Stephanie
Chesnut



Della
Hemphill

TEAM LEADERS (5-7 active team members)

STAR TEAM BUILDER (3-5 active team members)



Staci
Williams



Debbie
Fields



Yvonne
Booth



Leigh Anne
Adkins



Charlotte
Moore

★ SENIOR CONSULTANTS ★

- ★ Marie Adkins
- ★ Alleise Alexander
- ★ Andrea Boggess
- ★ Vicky Covert
- ★ M. Ann Crawford
- ★ Beverly Cunningham
- ★ Teri Ferrell
- ★ Gloria Flowers
- ★ Angel Hamrick
- ★ Natalie Hamrick
- ★ Michelle Hargis-Pauley

- ★ Debra Hart
- ★ Tonya Haynes
- ★ Linda Heatherman
- ★ Jennifer Hubbard
- ★ Rose Etta Kozak
- ★ Jean Ann McCoy
- ★ Ange Nance
- ★ Janet Poole
- ★ Penny Stuart
- ★ Nancy Vatalare

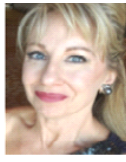
WHO'S NEXT???



EMERALD STARS!



Hilda
Armstrong



Terri
Rinko



Yvonne
Booth



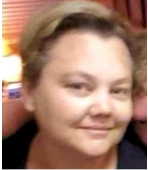
Mary
Booker

**Congrats
2nd
Quarter
Stars!**

Sept. 16-Dec. 15



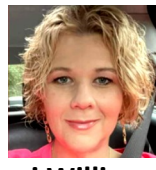
DIAMOND STARS!



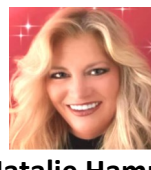
Della Hemphill



Debra Fields



Staci Williams



Natalie Hamrick



Gloria Flowers

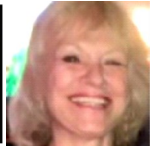
SAPPHIRE STARS!



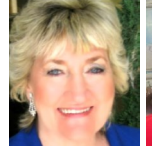
Charlotte
Moore



Tonya
Haynes



Linda
Heatherman



Della
Hemphill



Stephanie
Chesnut



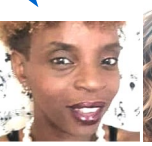
Valerie
Saunders



Stephanie
Sansom



Tanika
Saunders



Tammy
Smith



Latisha
Dixon

Congratulations! On Target Stars (12/16 - 3/15) (Updated 1/5)

Name	Total Contest Credit	Sapphire	Ruby	Diamond	Emerald	Pearl
Andrea Boggess	\$ 2,417.00	★	★	\$ 583.00	\$ 1,183.00	\$ 2,383.00
Hilda Armstrong	\$ 2,258.00	★	\$ 142.00	\$ 742.00	\$ 1,342.00	\$ 2,542.00
Yvonne Booth	\$ 1,812.00	★	\$ 588.00	\$ 1,188.00	\$ 1,788.00	\$ 2,988.00
Terri Rinko	\$ 1,708.00	\$ 92.00	\$ 692.00	\$ 1,292.00	\$ 1,892.00	\$ 3,092.00
Mary Booker	\$ 1,245.00	\$ 555.00	\$ 1,155.00	\$ 1,755.00	\$ 2,355.00	\$ 3,555.00
Tanika Saunders	\$ 1,214.00	\$ 586.00	\$ 1,186.00	\$ 1,786.00	\$ 2,386.00	\$ 3,586.00
Valarie Saunders	\$ 1,211.00	\$ 589.00	\$ 1,189.00	\$ 1,789.00	\$ 2,389.00	\$ 3,589.00
Latisha Dixon	\$ 1,206.25	\$ 593.75	\$ 1,193.75	\$ 1,793.75	\$ 2,393.75	\$ 3,593.75
Staci Williams	\$ 1,080.75	\$ 719.25	\$ 1,319.25	\$ 1,919.25	\$ 2,519.25	\$ 3,719.25
Della Hemphill	\$ 825.50	\$ 974.50	\$ 1,574.50	\$ 2,174.50	\$ 2,774.50	\$ 3,974.50
Leigh Anne Adkins	\$ 763.00	\$ 1,037.00	\$ 1,637.00	\$ 2,237.00	\$ 2,837.00	\$ 4,037.00
Debra Fields	\$ 749.00	\$ 1,051.00	\$ 1,651.00	\$ 2,251.00	\$ 2,851.00	\$ 4,051.00
Chelsea Loveless	\$ 669.50	\$ 1,130.50	\$ 1,730.50	\$ 2,330.50	\$ 2,930.50	\$ 4,130.50
Debra Odell	\$ 649.00	\$ 1,151.00	\$ 1,751.00	\$ 2,351.00	\$ 2,951.00	\$ 4,151.00
Nedra Richmond	\$ 612.50	\$ 1,187.50	\$ 1,787.50	\$ 2,387.50	\$ 2,987.50	\$ 4,187.50
Colleen Swieder	\$ 608.00	\$ 1,192.00	\$ 1,792.00	\$ 2,392.00	\$ 2,992.00	\$ 4,192.00
Tonya Haynes	\$ 605.50	\$ 1,194.50	\$ 1,794.50	\$ 2,394.50	\$ 2,994.50	\$ 4,194.50
Tammy Smith	\$ 605.50	\$ 1,194.50	\$ 1,794.50	\$ 2,394.50	\$ 2,994.50	\$ 4,194.50
Kim Nichols	\$ 604.50	\$ 1,195.50	\$ 1,795.50	\$ 2,395.50	\$ 2,995.50	\$ 4,195.50
Laura Murray	\$ 603.50	\$ 1,196.50	\$ 1,796.50	\$ 2,396.50	\$ 2,996.50	\$ 4,196.50
Cassie Rakes	\$ 603.50	\$ 1,196.50	\$ 1,796.50	\$ 2,396.50	\$ 2,996.50	\$ 4,196.50
Dominique Armstrong	\$ 571.50	\$ 1,228.50	\$ 1,828.50	\$ 2,428.50	\$ 3,028.50	\$ 4,228.50
Kelly Murray	\$ 547.50	\$ 1,252.50	\$ 1,852.50	\$ 2,452.50	\$ 3,052.50	\$ 4,252.50
Mary Mounts	\$ 493.00	\$ 1,307.00	\$ 1,907.00	\$ 2,507.00	\$ 3,107.00	\$ 4,307.00
Angel Hamrick	\$ 487.50	\$ 1,312.50	\$ 1,912.50	\$ 2,512.50	\$ 3,112.50	\$ 4,312.50
Sheria Pickens	\$ 478.00	\$ 1,322.00	\$ 1,922.00	\$ 2,522.00	\$ 3,122.00	\$ 4,322.00
Janet Poole	\$ 476.50	\$ 1,323.50	\$ 1,923.50	\$ 2,523.50	\$ 3,123.50	\$ 4,323.50
Barbara Stutler	\$ 458.00	\$ 1,342.00	\$ 1,942.00	\$ 2,542.00	\$ 3,142.00	\$ 4,342.00
Dawna Brown	\$ 452.50	\$ 1,347.50	\$ 1,947.50	\$ 2,547.50	\$ 3,147.50	\$ 4,347.50
Brenda Graham	\$ 450.50	\$ 1,349.50	\$ 1,949.50	\$ 2,549.50	\$ 3,149.50	\$ 4,349.50
Gloria Flowers	\$ 422.50	\$ 1,377.50	\$ 1,977.50	\$ 2,577.50	\$ 3,177.50	\$ 4,377.50
Linda Heatherman	\$ 395.50	\$ 1,404.50	\$ 2,004.50	\$ 2,604.50	\$ 3,204.50	\$ 4,404.50
Ernestine Fox	\$ 390.50	\$ 1,409.50	\$ 2,009.50	\$ 2,609.50	\$ 3,209.50	\$ 4,409.50
Tammy Damron	\$ 384.00	\$ 1,416.00	\$ 2,016.00	\$ 2,616.00	\$ 3,216.00	\$ 4,416.00
Teri Ferrell	\$ 370.50	\$ 1,429.50	\$ 2,029.50	\$ 2,629.50	\$ 3,229.50	\$ 4,429.50

★ *Congratulations!* ★

JAN. WHOLESALE ACHIEVERS




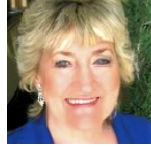

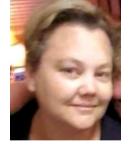

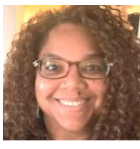




Thank You for your Orders!



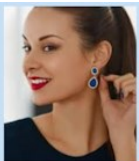
TOP 5 WHOLESALE ACHIEVERS + Tiara Team*! (1200+)

				
*Andrea Boggess \$1,817.00	*Terri Rinko \$1,480.50	*Hilda Armstrong \$1,428.00	*Mary Booker \$1,245.00	*Yvonne Booth \$1,208.50

JANUARY \$600-\$999 ACHIEVERS

					
Staci Williams	Debra O'Dell	Chelsea Loveless	Della Hemphill	Tanika Saunders	Colleen Swieder
					
Tonya Haynes	Valarie Saunders	Tammy Smith	Laura Murray	Latisha Dixon	Cassie Rakes

JAN.



Earring of the month Club!
\$300 Wholesale!

EARRING OF THE MONTH CLUB!

- | | | |
|--------------------|---------------------|-----------------------|
| ★ Andrea Boggess | ★ Colleen Swieder | ★ Linda Heatherman |
| ★ Terri Rinko | ★ Latisha Dixon | ★ Ernestine Fox |
| ★ Hilda Armstrong | ★ Tonya Haynes | ★ Tammy Browning |
| ★ Mary Booker | ★ Tammy Smith | ★ Kim Nichols |
| ★ Yvonne Booth | ★ Laura Murray | ★ Cherie Litton |
| ★ Staci Williams | ★ Cassie Rakes | ★ Beverly Cunningham |
| ★ Debra O'Dell | ★ Angel Hamrick | ★ Dominique Armstrong |
| ★ Chelsea Loveless | ★ Brenda Graham | ★ Lauren Mabe |
| ★ Della Hemphill | ★ Kelly Murray | ★ Debra Fields |
| ★ Tanika Saunders | ★ Nedra Richmond | |
| ★ Valarie Saunders | ★ Leigh Anne Adkins | |

THANK YOU FOR YOUR JANUARY ORDERS!

(\$599-\$225 wholesale orders)

Name	Unit Whlse
Angel Hamrick	487.50
Brenda Graham	450.50
Kelly Murray	450.50
Nedra Richmond	449.50
Leigh Anne Adkins	428.00
Linda Heatherman	395.50
Ernestine Fox	390.50
Tammy Browning	363.50
Kim Nichols	346.00
Cherie Litton	342.00
Beverly Cunningham	341.00
Dominique Armstrong	304.50
Lauren Mabe	301.00
Debra Fields	300.00
Renee Kidd	292.00
Inetta Johnson	289.00
Kayla Roberts	285.00

Name	Unit Whlse
Karen Byington	284.00
Tammy Damron	280.00
Cora Frailie	280.00
Vicky Covert	279.50
Connie Keeney	277.50
Brenda Martin	272.50
Mary Mounts	267.50
Rose Etta Kozak	262.00
Tammy Bunch	254.50
Nadine Euler	253.00
Malinda Presson	251.00
Tina Booth	249.00
Teresa Johnson	249.00
Debra Hart	247.00
Jennifer Koss	243.50
Debbie Lawrence	243.00
Susie Garrison	242.00

Name	Unit Whlse
Valerie Porter	236.00
Jennifer Cline	234.50
Sheria Pickens	234.00
Barbara Stutler	232.00
Janet Poole	231.50
Deborah Martin	230.00
Deborah Burcham	229.50
Benita Turner	229.50
Wendy Witherell	229.00
Shelvy Campbell PhD	228.00
Jennifer Hubbard	228.00
Charlene Panish	227.00
Deborah Jones	226.25
Deidre Bradley	226.00
Jennifer Napier	225.50
Louis Roe Jr.	225.50

Birthdays & Mary Kay Anniversaries

February Birthdays

Feb. Anniversaries



Name	Bday
Jessica Hager	1
Michelle Hargis-Pauley	2
Pamela James	2
Savannah Jones	2
Lisa Falls	3
Whitney Irwin	3
Tabitha Stutler	5
Francine Beverly-Townsend	6
Susan Grubbs	6
Jonas Bonhomme	7
Krista Wilkinson	7
Carol Legg	9
Rosie Johnson	12
Lori Canterbury	13
Brenda Kraft	13
Stephanie Chesnut	15

Name	Bday
Sonia Taylor	15
Eileen McConkie	18
Marsha Thorne	18
Nedra Richmond	19
Kelly Pell	20
Teresa Quigley	20
Kelly Murray	22
Marva Dowdin	23
Teresa Damron	24
Sheria Pickens	25
Cassie Rakes	25
Kada Saunders	25
Karen Snyder	26
Louisa Bridges	27
Inetta Johnson	27
Maggie Pruett	27
Amy Smith	27
Heather Deal	28

Name	Yrs
Teresa Eskins	24
Susie Garrison	20
Bonita Wesley	19
Tammy Lloyd	16
Robin Eggleton	13
Sharon Harding	11
Tammy Browning	11
Valarie Saunders	11
Missy Coffman	6
Anna Catherine Harding	5
Corrine Williams	5
Gina Gooderham	4
Shelly Rose	3
Savannah Johnson	2
Teresa Young	2
Susan Grubbs	1
Frances Scarbro	1
Kelly Pell	1
Lisa Rouleau	1
Teresa Barton	1

SPRING 2023 PRODUCT LAUNCH

POWER IN POSSIBILITY

BREAKTHROUGH BOOSTERS

FERULIC+NIACINAMIDE BRIGHTENER

Address multiple pathways to reduce uneven skin tone and boost skin's brightness with a trio of proven skin-brightening ingredients, including ferulic acid, niacinamide and navy bean extract.



\$38

PHA+AHA RESURFACER

Accelerate surface skin renewal and gently dissolve dead skin cells with a powerful boost of large and small hydroxy acids plus skin-Replenishing glycerin.



\$38

SUPREME HYDRATING LIPSTICK

Hydration meets lipstick in this fiercely supreme formula with intense color payoff – now in two new shades!



\$18

CREAM BRONZER/HIGHLIGHTER DUO

Give spring looks a glow up with creamy, dreamy duo sticks that glide on smoothly and blend easily – seamlessly adding warm vibes in an instant.



\$18

HAND CREAM

Make "me" time more enjoyable with fresh self-care inspired by scents of the season. These three luxurious hand creams feature decadent textures and uplifting aromas that revive from wrists to fingertips.



\$10

AFTER-SUN GEL

Give spring looks a glow up with creamy, dreamy duo sticks that glide on smoothly and blend easily – seamlessly adding warm vibes in an instant.



\$15

