



FEBRUARY UNIT GOALS

- ★ 42,000 WHOLESALE
- ★ 30 NEW CONSULTANTS
- ★ 100 ORDERS

JANUARY TEAM BUILDERS!

1 ❤️ FOR EACH NEW TEAM MEMBER!



Marie Adkins



Mary Booker



Boss Babes
Building Their
Empires!



Stephanie Chesnut



Moleda Dailey



Debbie Fields

Thank you for helping our Unit Build to #1!



MESSAGE FROM THE DIRECTOR

TRANSFORM



Seminar 2022!

Focused February is here!

2022 is really flying by. Can you believe that it is already the second month of the new year? Soooooo hows it going? Are your New Year resolutions still in play or like most....maybe you don't even remember what they were...lol.

That 's why when I goal set I only focus on the New month in front of me and February has ALOT of good stuff to focus on!

- ★ New Spring Products! Check out the page within this newsletter showcasing the latest MK Product launch. Last quarter Star Consultants and P.C.P participants can order on the 10th of this month and everyone else can order on the 15th. The new products will be available for your Customers to order on your Personal Website beginning on the 16th. Go to www.marykayintouch.com to check ordering limits and to place your order.
- ★ Check out ALL of the amazing Prizes and Promotions waiting for you this month. So many ways to win just for working your business.
- ★ REDS ON FIRE Special Event! Our goal is to have 5 in attendance for February. Would you like to be one of those awesome ladies? Just message me and we can work together to make it happen.

We will also be adding a lot of Training Videos in the Dailey Future National Area FB Group this month so be sure you are a member of that group so you don't miss a thing!

February is traditionally one of our most POWERFUL months full of amazing selling and welcoming New Consultants to our MK Family. I know this month will be no different....in fact even better!

Here is to wishing you your best month ever in your Mary Kay Business!

Always your biggest Cheerleader,

Moleda

TOP 20 RETAIL SALES YTD

1	Debra Fields
2	Sara Hinzman
3	Della Hemphill
4	Gloria Flowers
5	Terri Winbourn
6	Millie Hargis
7	Charlotte Moore
8	Yvonne Booth
9	Staci Williams
10	Vera Miller
11	Stephanie Chesnut
12	Mary Booker
13	Linda Heatherman
14	Mary Mounts
15	Marie Adkins
16	Leigh Anne Adkins
17	Rose Etta Kozak
18	Denise Tomblin
19	Marion Jones
20	Joni Robinson

TOP COURT OF SHARING YTD

1	Della Hemphill
2	Staci Williams
3	Mary Booker
4	Stephanie Chesnut
5	Teresa Young
6	Sara Hinzman
7	Rose Etta Kozak
8	Leigh Anne Adkins
9	Marie Adkins
10	Mary Blanks

Million \$\$\$ Mingle on ZOOM!
Mondays at 8:00 pm EST



Meeting ID#
3045425564



OR
Web browser:
moledazoom.com

FEBRUARY PROMOTIONS

LOVE your MK in February!

Velvet Evening Bag
\$1600 whls.
100 Items sold
THIS LEVEL WINS IT ALL!



Red Tassel Set
\$1200 whls.
75 Items sold

Glitzy Key Chain
\$800 whls
50 items sold



Cosmetic Bag
\$400 whls
25 items sold

Build it BIG in February!



1 New Team Member
wins Earrings!



2 New Team Members
wins Necklace and Earrings!



3 New Team Members
wins the Ring too!



Qualify &
attend the
**REDS on
FIRE** event
to win the
MK Watch!

REDS ON FIRE! Special Event

NSD
Jamie
Taylor!

March 12 - 11am cst.



1st time Reds: Must become a new Red Jacket during the contest period.
Former Reds: Must get back into Red Jacket & add 1 new **active** team member during the contest period.
Existing Reds, Team Leaders, ETLs & DIQs: Must add 1 new **active** team member during the contest period.

Contest Period - February

POWER UP YOUR Team building!

JANUARY - MARCH 2022



EARN THIS THREE-STRAND GOLD & PINK PEARL BRACELET WHEN YOU:

- ✓ \$600 WHOLESALE IN JAN
- ✓ \$600 WHOLESALE IN FEB
- ✓ \$600 WHOLESALE IN MAR
- ✓ ADD 3 NEW G.SQ JAN - MAR

POWER UP YOUR

spiritual self



PLACE \$600+ IN CUMULATIVE WHOLESALE DURING THE MONTH OF FEBRUARY TO EARN YOUR POWERED BY PINK BRACELET!

POWER UP YOUR enthusiasm!



EARN YOUR POWERED BY PINK JEWELRY JANUARY-JUNE BRACELET

POWERED BY
pink

February Inner Circle Charm of the month!



**600 Wholesale &
1 New Recruit!**

Build your Bracelet! this month!



5 *Qualified Parties



10* Qualified Parties



15 Video Shares with 4 Q follow up



30 Faces with product

*Qualified = \$200 min in retail sales



Become a Member of the

Inner Circle

600 whls + 1 New Recruit!



MARY KAY

**NEW! Special-Edition
Mary Kay® Skin Care
Sidekick Set**



**NEW! Mary Kay
Clinical Solutions®
HA + Ceramide
Hydrator**



**NEW! Limited-
Edition Mary Kay®
Masking Minis**



**NEW! Mary Kay
Clinical Solutions®
C + Resveratrol
Line-Reducer**



**NEW! Limited-
Edition Mary Kay®
Hand Cream Minis**

**NEW! Mary Kay®
Supreme Hydrating
Lipstick**



**NEW! Limited-Edition
Gift With Purchase**





LEADERSHIP TEAM

DIRECTORS



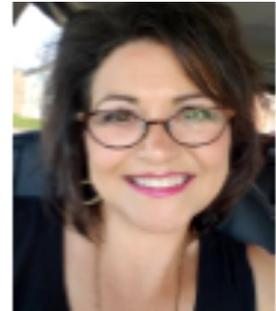
Hilda Armstrong



Terri Rinko



Della Hemphill



Stephanie Chesnut

ELITE TEAM LEADER

TEAM LEADER

STAR TEAM BUILDERS



Leigh Anne
Adkins



Tammy
Lloyd



Debbie
Fields

SENIOR CONSULTANTS

- ★ Alleise Alexander
- ★ Yvonne Booth
- ★ Vicky Covert
- ★ M. Ann Crawford
- ★ Beverly Cunningham
- ★ Gloria Flowers
- ★ Michelle Hargis-Pauley
- ★ Debra Hart
- ★ Linda Heatherman
- ★ Sara Hinzman

- ★ Jennifer Hubbard
- ★ Rose Etta Kozak
- ★ Charlotte Moore
- ★ Kathleen Pauley
- ★ Janet Poole
- ★ J. Penny Stuart
- ★ Nancy Vatalare
- ★ Staci Williams
- ★ Teresa Young

WHO'S NEXT???



Pretty in Pink

ACHIEVERS!



Sara Hinzman

Pretty in Pink Watch and
Necklace Set



Renee Kidd

Pretty in Pink Watch and
Necklace Set

WELCOME NEW JANUARY CONSULTANTS!

New Consultant	From	Recruiter
<i>Lisa Anderson</i>	Belfry, KY	<i>Marie Adkins</i>
<i>Shelia Baisden</i>	Pineville, WV	<i>Moleda Dailey</i>
<i>MaryAnn Green</i>	Dunbar, WV	<i>Mary Booker</i>
<i>Renee Kidd</i>	Charleston, WV	<i>Moleda Dailey</i>
<i>Chrissy Richard</i>	Sulphur, LA	<i>Stephanie Chesnut</i>
<i>Tammy White</i>	Elkview, WV	<i>Debra Fields</i>

Pretty in Pink CHALLENGE

MY FIRST 30 DAYS

NEW CONSULTANT START DATE: ___/___/___ COMPLETION DEADLINE: ___/___/___

Earn this *Pretty In Pink Crystal Watch!*
Order a total of **\$600** in wholesale orders.



Earn this *Pretty In Pink Necklace and Earring Set!*



Schedule your New Consultant Debut with Moleda with **50** or more guests in your Debut group.

 facebook

Earn this *Pretty In Pink Ring!*
Add **3** New Team Members!



Become a **Dailey Diva** by completing **ALL 3 Pretty in Pink Challenges** within your **first 30 days!**



Congratulations!



JANUARY WHOLESALE ACHIEVERS

Thank You for your Orders!

TOP 5 WHOLESALE ACHIEVERS



Della Hemphill
\$1,014.50



Renee Kidd
\$823.50



Linda Heatherman
\$675.00



Yvonne Booth
\$610.50



Staci Williams
\$609.00



TIARA TEAM
(\$1,000+ whlse)



Della Hemphill



JANUARY \$600+ ACHIEVERS



Renee Kidd



Linda Heatherman



Yvonne Booth



Staci Williams



Mary Booker



Debra Fields



Charlotte Moore

PEARL STARS!



Debra Fields



Sara Hinzman



Congrats 2nd Quarter Stars!



EMERALD STAR!



Della Hemphill



RUBY STARS!



Charlotte Moore



Mary Mounts



Millie Hargis



Yvonne Booth



Terri Winbourn



Leigh Anne Adkins



Rose Etta Kozak



Stephanie Chesnut



Gloria Flowers



Staci Williams



Mary Booker



Linda Heatherman



Vera Miller

SAPPHIRE STARS!

Congratulations!

On Target Stars

(12/16 - 3/15)

(Updated 2/5)



Name	Total Contest Credit	Sapphire	Ruby	Diamond	Emerald	Pearl
Della Hemphill	\$ 1,431.50	\$ 368.50				
Debra Fields	\$ 1,049.50	\$ 750.50				
Yvonne Booth	\$ 1,035.00	\$ 765.00				
Renee Kidd	\$ 900.50	\$ 899.50				
Millie Hargis	\$ 807.00	\$ 993.00				
Staci Williams	\$ 746.00	\$ 1,054.00				
Linda Brunty-Tincher	\$ 739.00	\$ 1,061.00				
Beverly Cunningham	\$ 718.00	\$ 1,082.00				
Terri Winbourn	\$ 697.00	\$ 1,103.00				
Linda Heatherman	\$ 675.00	\$ 1,125.00				
Mary Booker	\$ 646.50	\$ 1,153.50				
Charlotte Moore	\$ 600.50	\$ 1,391.75				
Victoria Lynet	\$ 564.00	\$ 1,390.50				
Benita Turner	\$ 559.00	\$ 1,370.12				
Leslie Stopyra	\$ 541.00	\$ 1,347.00				
Ashley Riggelman	\$ 523.50	\$ 1,286.50				
Karen Byington	\$ 513.50	\$ 1,276.50				
Marilyn Ford	\$ 453.00	\$ 1,259.00				
Sara Hinzman	\$ 429.88	\$ 1,241.00				
Marion Jones	\$ 409.50	\$ 1,236.00				
Debbie Thompson	\$ 408.25	\$ 1,199.50				

UNIT GOAL:

**25
STARS**

This
Quarter!

THANK YOU FOR YOUR JANUARY ORDERS!

(\$599-\$225 wholesale orders)

Name	Unit Wholesale
Leslie Stopyra	541.00
Ashley Riggelman	523.50
Karen Byington	513.50
Marion Jones	409.50
Debbie Thompson	408.25
Sara Hinzman	406.38
Shanee Holley	348.50
Alleise Alexander	343.00
Benita Turner	321.50
Tammy Kingman	320.50
Victoria Lynet	311.00
Barbara Stutler	309.00
Terri Winbourn	303.50
Lisa Miller	281.00
Marie Adkins	277.50
Leigh Anne Adkins	276.50
Jennifer Koss	272.00
Nedra Richmond	271.00
Linda Brunty-Tincher	270.00
Shelvy Campbell PhD	269.38
Maggie Pruett	268.00
Nadine Euler	263.50

Name	Unit Wholesale
Deborah Martin	259.00
Catherine Crace	257.00
Denise Tomblin	250.50
Tammy White	250.00
Lisa Nelson	249.00
Krista Wilkinson	247.00
Wanda S. Horn	240.00
Teresa Perdue	240.00
Lisa Bird	239.00
M. Ann Crawford	239.00
Melissa Adkins	236.00
Tammie Hawk	231.00
Carol Legg	229.50
Charlene Panish	228.00
Debra Hart	227.00
Linda Evans	226.00
Bj Lafferty	226.00
Nancy Vatalare	226.00
Teresa Young	226.00
Joni Robinson	225.50
Valerie Comer	225.00
Jennifer Hubbard	225.00
Denise Watts	225.00



Birthdays & Mary Kay Anniversaries

Feb. Birthdays

February Ann.



Name	Bday
Nicole Cofer	1
Jessica Hager	1
Michelle Hargis-Pauley	2
Pamela James	2
Savannah Jones	2
Candi Goodman	3
Whitney Irwin	3
Bertha Gore	4
Tabitha Stutler	5
Theresa Jenkins	6
Linda Adkins	7
Krista Wilkinson	7
Carol Legg	9
Carol Odum	9
Brenda Kraft	13

Name	Bday
Brittany Lowe	14
Stephanie Chesnut	15
Marsha Thorne	18
Nedra Richmond	19
Kelly Pell	20
Teresa Quigley	20
Melody Williams	22
Kim Jenkins	24
Ashley Wooten	24
Catherine Klosterman	25
Candy Dingess	26
Karen Snyder	26
Maggie Pruett	27
Amy Smith	27
Heather Thomas	28

Name	Years
Teresa Eskins	23
Susie Garrison	19
Bonita Wesley	18
Tammy Lloyd	15
Robin Eggleton	12
Tammy Browning	10
Missy Coffman	5
Corrine Williams	4
Mary Crowley	3
Gina Gooderham	3
Donna Ferguson	2

Love Your MK In February!

Name: _____

Enter each item & date sold on a line. - This form must be received to me by March 7th..



COSMETIC BAG



GLITZY KEY CHAIN



RED TASSEL SET



VELVET EVENING BAG
THIS LEVEL
WINS IT ALL!

\$400 WHLSE (25 ITEMS SOLD)	\$800 WHLSE (50 ITEMS SOLD)	\$1200 WHLSE (75 ITEMS SOLD)	\$1600 WHLSE (100 ITEMS SOLD)
1	26	51	76
2	27	52	77
3	28	53	78
4	29	54	79
5	30	55	80
6	31	56	81
7	32	57	82
8	33	58	83
9	34	59	84
10	35	60	85
11	36	61	86
12	37	62	87
13	38	63	88
14	39	64	89
15	40	65	90
16	41	66	91
17	42	67	92
18	43	68	93
19	44	69	94
20	45	70	95
21	46	71	96
22	47	72	97
23	48	73	98
24	49	74	99
25	50	75	100