

WEEKLY/MONTHLY TRACKING SHEET | NAME: _____

WEALTH BUILDER

Mary Kay Style!

50+ Faces (Equivalent to 3 Classes Per Week)

Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$

\$500 Weekly Sales = \$1,000 Cash Club

Week 1 \$ _____ NEW \$ _____ Reorders \$ _____ Total	Week 2 \$ _____ NEW \$ _____ Reorders \$ _____ Total	Week 3 \$ _____ NEW \$ _____ Reorders \$ _____ Total	Week 4 \$ _____ NEW \$ _____ Reorders \$ _____ Total
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3+ Career Presentations Per Week Y= Yes N=No M=Maybe

Week 1 Career Survey _____ Y N M _____ Y N M _____ Y N M _____ Y N M _____ Y N M	Week 2 Career Survey _____ Y N M _____ Y N M _____ Y N M _____ Y N M _____ Y N M
Week 3 Career Survey _____ Y N M _____ Y N M _____ Y N M _____ Y N M _____ Y N M	Week 4 Career Survey _____ Y N M _____ Y N M _____ Y N M _____ Y N M _____ Y N M

MONTH to DATE (Keep adding weekly results for month end total)

_____ # Appointments on BOOK for THIS month
 _____ # Total New Faces
 _____ # Career Presentations
 _____ # New Team Members
 _____ # Total Team _____ # Active
 _____ \$ Retail Sales
 _____ \$ Wholesale Order
 _____ \$ Total Team Production (yours + Team)
 _____ w/s towards STAR this QUARTER
 Star Goal: Sapphire Ruby Diamond Emerald Pearl

5 New Contacts PLUS 1+ Bookings Per Day

Mark Each Day You Meet 5 + 1

1	2	3	4	5	6	7	8	9	10	11
12	13	14	15	16	17	18	19	20	21	22
23	24	25	26	27	28	29	30	31		

Month End Results

Circle YOUR Achievement Wealth Builder: Basic • Elite • Supreme
 _____ # Months Consistency
 _____ # Book 10 Appointments for NEW MONTH
 (# Parties _____ # Facials _____)
 Moved UP in RED from _____ to _____