

JUNE *Super Sales* IDEAS

"Make This Your Best Month Ever!"

Contact customers and remind them of your exclusive gift giving services (Grads, Father's Day etc.)

Hand out 10 samples EVERY day and follow up with 2 NEW Bookings a day.
Your Goal? Book 8 to hold 5 selling appointments!

Deliver reorders and up sell by selling at least one additional item per customer.
*Focus on 1 or 2 products to promote for upselling!

Challenge 3 friends to sell \$100 EACH and reward them with a lunch date (on you) when they complete their \$100 goal!

Demo Satin Hands on 30 people to sell 15 sets!
Visit childcare centers, nail salons, medical offices, etc. and offer them a 5 minute

Sell discounted Gift Certificates:
\$175 for only \$125
\$125 for only \$100
\$75 for only \$50

Contact customers with June birthdays and offer a 15% discount on purchases made BEFORE 3/15. Offer 20% off if she shares her appointment with 3 friends!

Hand out 30 samples of TimeWise Repair and offer a 10% discount on the purchase of the set.
Make it your goal to sell 5 sets!

Book 5 guests/models for your meeting and offer her 1 glamour item 1/2 off when she purchases \$50 or more.

Host a Spring Preview Open House & showcase the new products.

*Focus on selling at least 10 sets for \$100 each!

Sell \$24 to 24 people in 24 hours!
Do this TWICE and you'll have nearly \$1,200 in sales!

Hold phone lottery and tell customers one lucky winner will receive their order for FREE! Sell at least \$20 to 20 customers for \$400 in sales.

Challenge yourself to complete 10, 20, 30, or even 50 faces to race money for BRANCHES DOMESTIC VIOLENCE SHELTER.

Sign up for Customer Appreciation Day June 29th at the Charleston Training Center to provide a fabulous Open House experience for your customers.

Invite 10 friends & family to be a Lipstick Hostess for you to raise money for charity.