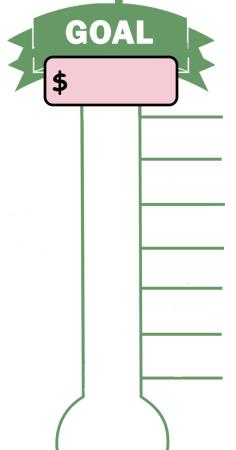
Monthly Sal	es Goal Tra	cking Sheet
Name:		Month:
I'm Saving For	I Need To Profit	Picture of My Goal
	\$	

Total Monthly Retail Sales



I dare you to do something meaningful with your Mary Kay profits this month! Tell your husband you're going to pay the car payment and/or insurance this month, take over the payment of your electric bill, pick a family in need, or a cause you believe in! Use your Mary Kay money for something important that has value to you!

Reach Your Goals With Your

Mary Kay Money!

- Decide what your monthly goal is and how much profit you need. Write it in the boxes above! Attach a photo to help you stay focused.
- 2. Here is the equation:

Take the number you need in profit and divide it by .40. This is the total sales you need this month to reach your goal!

Profit Goal Divided by .40 = Total Retail Sales needed for the month.

Names of people I shared MK with this month.		
1	6	
2	7	
3	8	
4	9	
5	_ 10	

Total wholesale orders placed this month with the remaining 60% of my total retail sales.