MONTHLY IPA TRACKING

INDEPENDENT BEAUTY CONSULTANT

MONTH OF:	MONTH GOAL:

Income Producing Activities:

A - **Party** = Hostess + $200 or more in sales
B - **2 Facials** = With Samples
C - **2 New Bookings** - Facial or Party - Must have time and date
D - **$100 in sales**
E - **MK Share -** using the ATM method (MK Cash Grab FB Group) Guest must watch video and complete survey.
F - **Guest Group** - Go Live for a 20 minute presentation in your Guest Group.
G - **Grow your Guest Group -** add 10 new
H - **1 New Team Member**
I - **New Team Member -** completes baby steps. Setup website, Propay, completes 7 day training texts, schedules her debut.
J - **New Team Member** - who adds a New Team Member with your help.
K - **New Team Member** - completes Pretty in Pink Challenge
L - **Dash Chat** with your Sales Director
M - **Monday Zoom Meeting -** attend all the way through.

Sapphire - Ruby Star Consultant	Diamond - Emerald Star Consultant	Pearl Star Consultant On-Target Car/DIQ
COMPLETE ***ANY 5*** IPA'S EACH WEEK	COMPLETE ***ANY 10*** IPA'S EACH WEEK	COMPLETE ***ANY 15*** IPA'S EACH WEEK
WEEK 1		
WEEK 2		
WEEK 3		
WEEK 4		

☑ Booking Attempts: