



# Weekly Income Producing Activities

Week of: \_\_\_\_\_

Track your goals by entering the letter of each IPA that you complete – parties and facials are first priority, and then sprinkle in a variety of other IPAs!

A – 1 party (minimum \$300 retail/3 faces) B – 2 facials or on-the-go appointments (minimum \$100 retail) C – 2 new bookings D - \$100 retail in reorders or website orders E – 1 sharing appointment with completed follow-up F – 1 guest attends training or guest event G – 7 new names and phones numbers H – 1 new team member	GOAL
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Part Time Consultant <i>Complete Any 5 IPAs</i>	Mary Kay Cruise <i>Complete Any 10 IPAs</i>	Directorship & Car <i>Complete Any 15 IPAs</i>
1. _____	6. _____	11. _____
2. _____	7. _____	12. _____
3. _____	8. _____	13. _____
4. _____	9. _____	14. _____
5. _____	10. _____	15. _____

## Booking Attempt Tracker

*Track 5 each day for Part Time Growth & 10 for Cruise, Directorship, Car*

Monday	Tuesday	Wednesday	Thursday	Friday
1. _____	1. _____	1. _____	1. _____	1. _____
2. _____	2. _____	2. _____	2. _____	2. _____
3. _____	3. _____	3. _____	3. _____	3. _____
4. _____	4. _____	4. _____	4. _____	4. _____
5. _____	5. _____	5. _____	5. _____	5. _____
6. _____	6. _____	6. _____	6. _____	6. _____
7. _____	7. _____	7. _____	7. _____	7. _____
8. _____	8. _____	8. _____	8. _____	8. _____
9. _____	9. _____	9. _____	9. _____	9. _____
10. _____	10. _____	10. _____	10. _____	10. _____