

CHOICES Evaluation Sheet

Name: _____ Current Occupation: _____
 Address: _____ St: _____ Zip: _____
 Phone #: _____ Office #: _____ Cell #: _____ Best time to call _____
 E-mail Address: _____ Consultant's Name: _____
 Spouse Name: _____ # of Children: _____

- | | | |
|--|-----|----|
| 1. Do you Feel you currently have a career of a lifetime? | Yes | No |
| 2. Do you have all the flexibility in the world? | Yes | No |
| 3. Are you being paid what you're worth? | Yes | No |
| 4. Do you have absolute control over career advancement, (Promotions)? | Yes | No |

CHOICES CD

1. What Story did you relate to the most?

2. Which fact impressed you the most?

Please choose two boxes that best describes you. (A and B)			
⇒Results Orientated <input type="checkbox"/>	⇒People Oriented <input type="checkbox"/>	⇒Family Oriented <input type="checkbox"/>	⇒Detailed Oriented <input type="checkbox"/>
⇒Quick decisions	⇒Intuitive Decisions	⇒Slow Paced Decisions	⇒Analytical Decisions
⇒Direct Style	⇒Motivational Style	⇒Team Playing Style	⇒Perfection list Style
⇒Achievement Motivated	⇒Recognition Motivated	⇒Security Motivated	⇒Service Motivated
<u>Values in Workplace:</u> *Time & Effectiveness *Fast Worker *Power Influence	<u>Values in Workplace:</u> *People & Relationships *Enthusiastic Worker *Inspirational Influence	<u>Values in Workplace:</u> *Guidelines K& Structure *Consistent/Steady Worker *Loyal Influence	<u>Values in Workplace:</u> *Organization & Excellence *Thorough/Precise Worker *crucial-Thinking Influence
<u>Desires:</u> *Management & Money	<u>Desires:</u> *Praise & Prizes	<u>Desires:</u> *Security and Benefits	<u>Desires:</u> *Flawless Performance

Your Mary Kay Business

Which of the following results of a Mary Kay Business would benefit you and your family the most?

☒ (CHECK ALL THAT APPLY)

- | | | |
|--------------------------------|---------------------------------|--------------------|
| _____ Children through college | _____ Pay myself what I'm worth | _____ Career Car |
| _____ Higher self-esteem | _____ Greater self-confidence | _____ New Career |
| _____ Products at cost | _____ Tax savings | _____ Extra Income |
| | _____ Positive Friends / Fun | |

On an interest level of 1 - 10 (10 being the highest) where is your current interest level in a Mary Kay Career?

1 2 3 4 6 7 8 9 10

Thank you for your time! Who do you know that would benefit from earning extra income?

Name: _____ Phone #: _____

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