



See how Women
Like You can turn
their dreams into
success.



Money
& Rewards



MARY KAY



The Opportunity

7 TOP REASONS



WHY
WOMEN
JOIN

Mary Kay
Cosmetics

MARY KAY INC.
16251 DALLAS PARKWAY
P.O. BOX 799045
DALLAS, TX 75379-9045
PHONE 972/687-4400

NON NEGOTIABLE

MO	DAY	YR
06	30	12

PAY EXACTLY DOLLARS CENTS

\$10,225.38

PAY TO THE
ORDER OF

J803/D81225
MOLEDA DAILEY
502 Montrose Dr
Charleston WV 25303

NON NEGOTIABLE

MARY KAY INC.
16251 DALLAS PARKWAY
P.O. BOX 799045
DALLAS, TX 75379-9045
PHONE 972/687-4400

NON NEGOTIABLE

MO	DAY	YR
06	30	04

PAY EXACTLY DOLLARS CENTS

\$14,653.19

PAY TO THE
ORDER OF

J803/D81225
MOLEDA DAILEY
502 Montrose Dr
Charleston WV 25303

NON NEGOTIABLE

MARY KAY INC.
16251 DALLAS PARKWAY
P.O. BOX 799045
DALLAS, TX 75379-9045
PHONE 972/687-4400

Create Your Own Check!

NON NEGOTIABLE

MO	DAY	YR

PAY EXACTLY DOLLARS CENTS

--

PAY TO THE
ORDER OF

YOUR NAME HERE
123 Main Street
Your City, State 12345

NON NEGOTIABLE

1st REASON

MONEY

Could *YOU* get
Excited about a Career
where *YOU* can
realize *YOUR*
Financial Dreams?



Would you be Interested in
a Career where what
YOU earned is *UP TO YOU*?



\$800

**W
E
E
K**

MARY KAY
COSMETICS



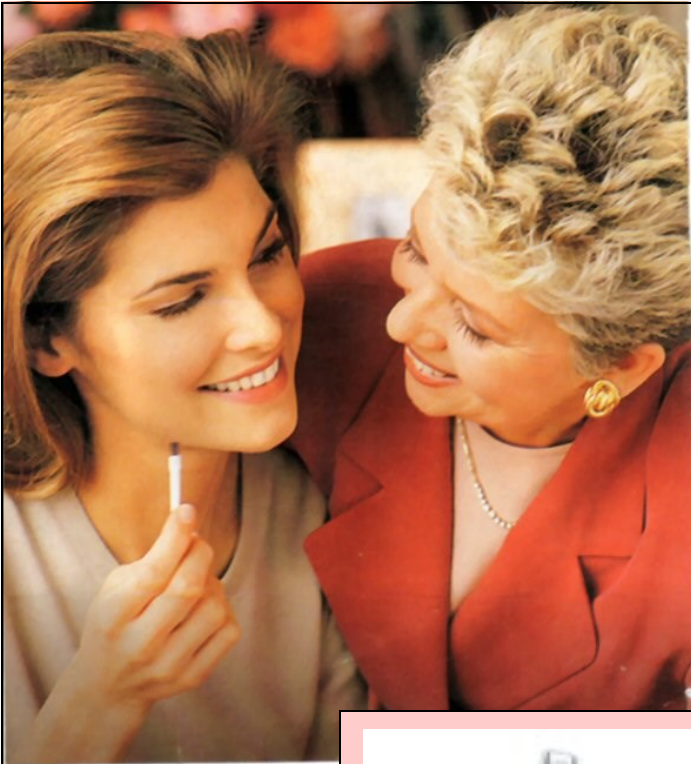
2nd REASON

RECOGNITION

When was the
Last Time
Your Company
Recognized *YOU*?

Here are some of
the Prizes *YOU*
can Earn in addition to
Your Income!





3rd REASON

SELF-CONFIDENCE & PERSONAL GROWTH

Isn't it nice to know
that the Company
Provides *YOU* with
all the Tools &
Training Necessary
to Become a Success?



Where else can *YOU*
work while *YOU* are Making
Money, getting Recognized and
Building *YOUR* Self-Confidence
ALL at the Same Time?

CAREER CAR PROGRAM

GET ON THE ROAD TO SUCCESS! 2015-16

GRAND ACHIEVER - CHEVY CRUZ



Qualifications:

- ★ \$20,000 combined personal/team wholesale Section 1 production.
- ★ 14 active team members.
- ★ You may contribute up to \$5,000 in personal wholesale Section 1 production toward the total \$20,000 requirement.
- ★ Your team must contribute a minimum of \$15,000 wholesale Section 1 production toward the total \$20,000 requirement.
- ★ You must have a minimum of \$5,000 combined personal/team wholesale Section 1 production each month of the qualification period while maintaining five or more active personal team members.
- ★ You must be active.

PREMIER CLUB - CHEVY EQUINOX / FORD FUSION



Qualifications:

- ★ \$57,000 net adjusted unit wholesale production within two consecutive calendar quarters.
- ★ \$600 car program credit counts toward required production.
- ★ Cash Compensation of up to \$500 per month.



PREMIER PLUS - BMW 320i (THRU DEC.)

Qualifications:

- ★ \$75,000 net adjusted unit wholesale production within two consecutive calendar quarters.
- ★ \$600 car program credit counts toward required production.
- ★ Cash Compensation of up to \$500 per month.

CADILLAC SRX

Qualifications:

- ★ \$102,000 net adjusted unit wholesale production within two consecutive calendar quarters.
- ★ \$600 car program credit counts toward required production.
- ★ Cash Compensation of up to \$900 per month.



4th REASON

CAR

Could YOU Get Excited
about **NEVER** having a
Car Payment Again?

Wouldn't it be Awesome to go to your local
Chevy Dealer and be handed the keys to
YOUR Brand New Chevy Cruze
... with Tax, License, & Insurance Co-Paid?

Did you know that
75% of all our Cruze Drivers
work a Full-Time job
AND work their
Mary Kay Business
approximately 15 hours per week?



The Golden Rule

*“Do Unto Others
As You Would
Have Them
Do Unto You.”*



Always Remember
*“God didn’t have
time to make a
Nobody just a
Somebody!”*

5th REASON

ADVANTAGES

Could *YOU* Relate to a Company
who Conducts Business on the
Concept of the
Golden Rule?

Isn't it Exciting to
Know that in Mary
Kay, *YOU* Can
Advance in
YOUR Career at
***YOUR* Own Pace?**



These Products Can Change Your Life!



Do *YOU* Realize that We have No
Territories in Mary Kay?
You can work *YOUR* Business From
ANY City or State.

Wouldn't *YOU* Feel Good
working for a Company whose
Priorities are Faith First,
Family Second, and Career Third?

ADVANTAGES

- | | |
|--------------------------------------|--------------------------------|
| ★ Free Training | ★ Dual Level |
| ★ No Territories | ★ Flexibility |
| ★ No Quotas | ★ Personal Growth |
| ★ Advancement
Potential Unlimited | ★ Mary Kay Family
& Friends |

Special Advantage: Tax Breaks

1. Automobile Expenses
2. Own Your own home or Rent: Partial Tax Deduction for Separate Room used as a Home Office
3. Utilities - Partial Tax Deduction for Heating & Lighting of Office
4. Telephone - Deduct Portion used for Business
5. Entertainment - Deduction allowed for Business Related Expenses
6. Child Care Credit - If Qualify

3 MILLION STRONG AND COUNTING!

We are honored to recognize Independent Beauty Consultants around the world for showing us that **One Woman Can.™**



Get Started Today!



MARY KAY®
Enriching Women's Lives

PLACE YOUR
CARD HERE!



www.marykay.com



6th REASON

BOSS

Couldn't *YOU* Enjoy the
Flexibility of Being
YOUR Own BOSS?

Setting *YOUR*
Own Hours?

Vacationing On
YOUR Own
Timetable?

Having the Best Boss
in the World . . . *YOU*?





SOCIAL RESPONSIBILITY
A COMPANY WITH A HEART



COMMITMENT TO ENDING DOMESTIC VIOLENCE

** Over 38 Million donated to Domestic Violence Shelters in all 50 States.*

MAKING A DIFFERENCE AROUND THE WORLD

- * Medical Care for Children with Disabilities*
- * Building Libraries*
- * Educational Resources for Women & Children*
- * Domestic Violence Prevention Programs*

CANCER RESEARCH MILLION DOLLAR GRANTS



** Helping to find the cure.*

ON OUR LOCAL LEVEL



THE PINK Promise PROJECT

WOMEN WHO PROMISE TO MAKE A DIFFERENCE!

- * Branches Domestic Violence Shelter*
- * Daymark*
- * Operation Sunscreen*



PINK DOING GREEN

- * Recycling*
- * 300,000 Trees Replenished after Montana- Colorado fires*
- * Using renewable Materials*
- * Energy conservation*
- * Global Recognition*



WHEN DISASTER STRIKES

- * Hurricane relief for Katrina*
- * Wenchuan Earthquake (China)*
- * Colorado fires*
- * Habitat for Humanity*
- * Haiti Earthquake*
- * Too Many to list individually*

7th REASON

Mary Kay Gives Back!

Wouldn't it feel great
to *MAKE A DIFFERENCE*
in the lives of others?

By building your own
business with Mary Kay,
you can be *PART OF*
A MOVEMENT to
change our world
ONE FACE AT A TIME!

Income Available - Mary Kay Cosmetics

\$11,100 per yr or \$925 per Month - (Spendable Profit)		
(7-10 hrs per wk)	/ Monthly	/ Yearly
1. Skin Care Classes (2 per wk) \$125 each (class average) = \$250	\$500	\$6,000
2. Reorder Business - 60% of all established clients will reorder \$50 per yr average	\$375	\$4,500
3. Recruiting - By asking 10% of the people you meet you will avg 1 recruit per month	\$35	\$420
4. Dovetailing - 15% commission by booking extra classes & dovetailing 1 per month	\$15	\$180
Totals:	\$925	\$11,100

\$28,260 per yr or \$2,355 per Month - (VIP Car Consultant)		
(10-15 hrs per wk)	/ Monthly	/ Yearly
1. Skin Care Classes (4 per wk) \$125 each (class average) = \$500	\$1,000	\$12,000
2. Reorder Business - 60% of all established clients will reorder \$50 per yr average	\$500	\$6,000
3. Recruiting - By averaging 2-3 recruits per month, you will receive 9%-13% of their wholesale orders*	\$480	\$5,760
4. Dovetailing - 15% commission by booking extra classes & dovetailing 2 per month	\$25	\$300
Totals:	\$2,355	\$28,260

Income Available - Mary Kay Cosmetics

\$48,816 per yr or \$4,068 per Month (Directorship - Grand Prix Level)
(15-20 hrs per wk) | Monthly | Yearly

1. Unit Commission - (13% of \$10,834)	\$1,408	\$16,896
2. Unit Volume Bonus - (Up to \$3,500 available monthly)	\$800	\$9,600
3. Use of a New White Chevy Cruze (+Co-op Insurance)	\$500	\$6,000
4. Additional Profit - Earned from Skin Care Classes, Reorders, Personal 12% Recruiting Commissions, and Dovetailing	\$1,360	\$16,320
Totals:	\$4,068	\$48,816

\$75,720 per yr or \$6,310 per Month - (Directorship - Cadillac Level)
(20-25 hrs per wk) | Monthly | Yearly

1. Unit Commission - (13% of \$16,667)	\$2,167	\$26,004
2. Unit Volume Bonus - (Up to \$3,500 available monthly)	\$1,200	\$14,400
3. Senior Director Commission - (Based on 2 Off-Springs doing Chevy Cruze production)	\$1,083	\$12,996
4. Use of a New Pink Cadillac - (+Co-op Insurance)	\$900	\$10,800
5. Additional Profit - Earned from Skin Care Classes, Reorders, Personal 12% Recruiting Commissions, and Dovetailing	\$960	\$11,520
Totals:	\$6,310	\$75,720



JOIN THE \$1,000 CASH CLUB!

Wouldn't it be wonderful to add an extra \$1,000 cash EACH month to your family's budget?

What would you do with an extra \$1,000 each month?



- ★ Dream Vacation?
- ★ New Furniture for your Home
- ★ Home Improvement Projects
- ★ Backyard BBQ or Pool
- ★ College Savings Account
- ★ Retirement Fund
- ★ Dream Home Fund
- ★ Giving to your favorite Charity
- ★ Extra \$\$\$ for Monthly Bills
- ★ Debt reduction
- ★ \$\$\$ for Children's Activities



How amazing would it feel to be able to provide those extras for your family working very part time in your Mary Kay Business? But wait . . . *it gets better!*

What if you could add extra "guilt free" FUN money for yourself each month? The \$1,000 Cash Club also has a way to add BONUS BUCKS for you to spend on YOU each month ..because you deserve it!

How would you like to spend your P.M.S. (Pamper Me Silly) Fund each month?

- ★ New Shoes - Designer Purses
- ★ Monthly Manicure/Pedicure/Massage
- ★ New Clothes - Wardrobe update
- ★ Girlfriend Getaway
- ★ Health Club Membership with a Personal Trainer
- ★ Dinner and a movie with Friends. . . your treat!



Are you ready for a change?

Do you want to make a difference?

Do you want more for your family...more for yourself?

Do you want to have FUN, make new friends and make \$\$\$ at the same time?

If So, WELCOME TO THE \$1000 CASH CLUB!



★ MONEY

★ RECOGNITION

★ SELF-CONFIDENCE &
PERSONAL GROWTH

★ CAR

★ ADVANTAGES

★ BOSS

★ GIVING BACK

Your Starter Kit...



Starter Kit Bag
w/Removable
Organizer Caddy

www.yourlinkhelp.com

Only \$100

plus applicable tax and shipping



Product Included:

- Time Wise 3-in-1 Cleanser Normal/Dry
- Time Wise Age-Fighting Moisturizer Normal/Dry
- Time Wise 3-in-1 Cleanser Combination/Oily
- Time Wise Age-Fighting Moisturizer Combination/Oily
- Time Wise Day Solution SPF 35
- Time Wise Night Solution
- Oil-Free Eye Makeup Remover
- Ultimate Mascara—Black
- Choice of Mary Kay Mineral Powder Foundations or Time Wise Liquid Foundations

\$410

retail value!

(with Time Wise Liquid Foundations)

Full-Size Retail Product



Small investment, Big rewards!



- Consultant Guide
- Datebook
- Start Something Beautiful DVD
- Start Earning Now Magazine
- Miracles Happen Book
- Ready, Set, Sell Inventory Options Brochure

Materials:

- Hostess Brochure
- Team-Building Brochure
- 25 Customer Profiles
- 10 Look Books
- 25 Sales Tickets
- 10 Beauty Books w/Instructor's Guide



Supplies:

- 4 Mirrors with Trays
- 10 Color Cards
- 12 Lip Gloss Samplers
- 30 Disposable Trays
- 30 Facial Cloths
- Foundation Finder Tool
- 15 Disposable Sponge-Tip Applicators
- 15 Disposable Mascara Brush Samplers
- 12 Fragrance-Free Satin Hands Pampering Set Packets
- 6 Pairs Microdermabrasion Set Samples (Steps 1 & 2)
- 6 Botanical Effects Cleanse Formula 2 (Normal)
- 6 Botanical Effects Moisturize Formula 2 (Normal)
- 6 Botanical Effects Freshen Formula 2 (Normal)
- 6 Botanical Effects Mask Formula 2 (Normal)

