

You asked for it ...*Now it's here!*

Mary Kay Info Hotline!

Available 24 hours a day!

Excited about moving into your Red Jacket? On Target Car?
Or maybe even Directorship? Now you can share information with anyone
in the US and add team members no matter where they live!

1-641-715-3900

Access Code: 49413#



THIS WEEK'S CHALLENGE: HAVE 10 TO CALL IN!

	DATE	NAME	PHONE #	RESULT
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

Remember to 3 way in your caller and then ask the following four questions:

1. What did you learn about MK that you didn't know before?
2. Based on what you heard, what would be the TOP REASON a person would want to become an MK consultant?
3. I am looking for new team members on my team. My goal is _____ new members by the end of this month. Who do you know that could use extra CASH between now and Christmas?
4. Let me ask you... In a Million Years would you ever think about doing something like Mary Kay? Do you need any extra Cash between now and Christmas?

(listen, wheel and deal, overcome objections, ask for the agreement)

It is VERY IMPORTANT that you do immediate follow up within 5-10 minutes of listening to the message! Your results will be based on the following:

- Who you ask on the call.
- Immediate follow up.
- How you close the follow up call.

Remember all Hotline interviews must be backed up with questionnaires or agreements!