



\$1,000 CASH CLUB WEEKLY TRACKING SHEET

...: : PLEASE TURN THIS IN TO YOUR DIRECTOR EACH WEEK : : : . .

Name:		Month:	
Phone #:			
Week ending date:		Director:	

1. ACCOUNTABILITY is the key to any leadership success.
2. Activity in the RIGHT areas leads to results.
3. "SUCCESSFUL people do what unsuccessful people don't do." - Unknown
4. "In order to be free enough to find creativity, you have to be DISCIPLINED enough to follow routine." - Ken Banks

	SUN	MON	TUE	WED	THU	FRI	SAT
5 Leads Per Day Warm Chatters, Referrals, etc.							
2 Bookings Per Day Facials or Classes							
\$600-\$1,000 Retail Sales							
8-10 Interviews Per Week Face to Face Interviews - Hotline							
Voxer Accountability 8:00-9:00 am M-F							

# OF FACES PER WEEK			MONTH-TO-DATE TOTALS - ADD IT UP!	
	<u>New Faces</u>	<u>Sales</u>		
1.				# Total Faces MTD
2.				\$ RETAIL Sales This Week
3.				\$ RETAIL Sales MTD
4.				Wholesale Order This WEEK
5.				Wholesale Order MTD
6.				Place an X by your Star Goal for the Quarter
7.				Sapphire (1800 Wholesale)
8.				Ruby (2400 Wholesale)
9.				Diamond (3000 Wholesale)
10.				Emerald (3600 Wholesale)
				Pearl (4800 Wholesale)

# OF PERSONAL INTERVIEWS PER WEEK			TEAM BUILDING	
	<u>Name</u>	(Results Y, N, Maybe)		
1.				# Interviews (Face to Face) This Week
2.				# Guests to Meeting This Week
3.				# of Hotline Interviews
4.				# of New Team Members This Week
5.				# of New Team Members This Month

NOTES:

PLACE AN X IN THE BOXES BELOW AS YOU COMPLETE EACH CATEGORY!

\$ <input type="checkbox"/>	1 <input type="checkbox"/>	0 <input type="checkbox"/>	0 <input type="checkbox"/>	0 <input type="checkbox"/>	★ <input type="checkbox"/>
LISTENED TO CONFERENCE CALL	ACCOUNTABILITY VOXER: M-F	FACES 8-10 FACES	INTERVIEWS 8-10 PEOPLE	CASH \$1,000 RETAIL	PERSONAL WHLSE GOAL: \$1,000 MTH