

Guest To a Meeting Made Easy!

Hi _____ this is _____.

I'm excited about something, do you have a quick minute?

Great! I'm calling to invite you to the most fun, pampering event.

This _____ (fill in the details of the next event) You would receive a facial, a makeover, and give your opinion of the products and the company, plus you would be eligible for all kinds of door prizes.

Is there any reason why you couldn't join me? Great!

The event starts at _____, so I will pick you up at _____.

You'll feel most comfortable in a dress or a skirt.

Thanks ahead of time for joining me. I'll go ahead and turn in our reservation.

Have a great day.

(Get off phone, mail her a postcard, call your Director, give her the guests name and phone number, call to confirm the night before, the time you'll be picking her up, not are you still coming!)

