

CHOICES Evaluation Sheet

Name: _____ Current Occupation: _____
 Address: _____ St: _____ Zip: _____
 Phone #: _____ Office #: _____ Cell #: _____ Best time to call _____
 E-mail Address: _____ Consultant's Name: _____
 Spouse Name: _____ # of Children: _____

MILLENNIUM WOMAN

- | | | |
|--|-----|----|
| 1. Do you Feel you currently have a career of a lifetime? | Yes | No |
| 2. Do you have all the flexibility in the world? | Yes | No |
| 3. Are you being paid what you're worth? | Yes | No |
| 4. Do you have absolute control over career advancement, (Promotions)? | Yes | No |

CHOICES TAPE

1. What Story on side (A) did you relate to the most?

2. Which fact on side (B) impressed you the most?

Please choose two boxes that best describes you. (A and B)			
⇒ Results Orientated <input type="checkbox"/>	⇒ People Oriented <input type="checkbox"/>	⇒ Family Oriented <input type="checkbox"/>	⇒ Detailed Oriented <input type="checkbox"/>
⇒ Quick decisions	⇒ Intuitive Decisions	⇒ Slow Paced Decisions	⇒ Analytical Decisions
⇒ Direct Style	⇒ Motivational Style	⇒ Team Playing Style	⇒ Perfection list Style
⇒ Achievement Motivated	⇒ Recognition Motivated	⇒ Security Motivated	⇒ Service Motivated
Values in Workplace: *Time & Effectiveness *Fast Worker *Power Influence	Values in Workplace: *People & Relationships *Enthusiastic Worker *Inspirational Influence	Values in Workplace: *Guidelines K& Structure *Consistent/Steady Worker *Loyal Influence	Values in Workplace: *Organization & Excellence *Thorough/Precise Worker *crucial-Thinking Influence
Desires: *Management & Money	Desires: *Praise & Prizes	Desires: *Security and Benefits	Desires: *Flawless Performance

Your Mary Kay Business

Which of the following results of a Mary Kay Business would benefit you and your family the most?

(CHECK ALL THAT APPLY)

- | | | |
|--------------------------------|---------------------------------|--------------------|
| _____ Children through college | _____ Pay myself what I'm worth | _____ Career Car |
| _____ Higher self-esteem | _____ Greater self-confidence | _____ New Career |
| _____ Products at cost | _____ Tax savings | _____ Extra Income |
| | _____ Positive Friends / Fun | |

On an interest level of 1 - 10 (10 being the highest) where is your current interest level in a Mary Kay Career?

1 2 3 4 6 7 8 9 10

Thank you for your time! Who do you know that would benefit from earning extra income?

Name: _____ Phone #: _____
 Name: _____ Phone #: _____